School Info
Reporting Institution: Pennsylvania State University

| (76) We agree to release the institution's data to the conference. |  |  |  |
| :---: | :---: | :---: | :---: |
| Institutional Contacts: |  |  |  |
| Primary Contact Person:* | Richard Kaluza | Title: | Associate Athletic Director - Finance |
| Phone: | (814)863-2139 | Email:* | rck11@psu.edu |
| CEO:* | Dr. Eric J. Barron | CEO Email:* | president@psu.edu |
| University CFO:* | David Gray | University CFO Email:* | djg36@psu.edu |
| Auditors: | Deloitte \& Touche LLP | AUP Report Date: | 01/15/2015 |

Classification \& Conference

|  | NCAA Primary Division: <br> Athletic Conference: | I-FBS <br> Big Ten Conference |  |
| :---: | :---: | :---: | :---: |
| Undergraduates by Gender: |  |  |  |
| Use fall semester 2013 enrollment figures for FY 2014. |  |  |  |
|  | Number | Percent |  |
| Male Undergraduates: | 20,614 | 53.5\% | FY13: 20,154 |
| Female Undergraduates: | 17,929 | 46.5\% | FY13: 17,465 |
| Total Undergraduates: | 38,543 |  | FY13: 37,619 |
| Miscellaneous Information: |  |  |  |


|  | Institutional Expenses: | 4,579,647,000 |
| :---: | :---: | :---: |
| FY13: \$4,469,291,000 |  |  |
| Total annual debt service on athletic and university facilities: |  |  |
|  | Athletically-Related Facilities Annual Debt Service: | 2,854,686 |
| FY13: \$2,852,984 |  |  |
|  | Institution's Annual Debt Service: | 90,010,053 |
| FY13: \$91,872,000 |  |  |
| Total debt outstanding on athletic and university facilities: |  |  |
|  | Athletically-Related Outstanding Debt Balance: | 46,479,619 |
| FY13: \$48,383,590 |  |  |
|  | Total Oustanding Debt Balance: | 981,488,000 |
| FY13: \$1,005,408,000 |  |  |
| Institution's Education and General Expenses: |  |  |
|  | E \& G: | 2,862,415,000 |
| FY13: \$2,888,975,000 |  |  |
| Average Cost of Full Grant-In-Aid: |  |  |
|  | In-State: | 28,535 |
| FY13: \$27,566 |  |  |
|  | Out-of-State: | 41,185 |

Total Cost of Attendance:

## FY13：\＄31，706

Out－of－State：
45,973
FY13：$\$ 44,085$

Please verify the Men＇s，Women＇s and Mixed Teams your institution sponsors and／or mark any teams which you need to report revenues or expenses（e．g．Athletic Student Aid for a team that was dropped）：

| Sport | Men＇s Teams Only | Women＇s Teams Only | Mixed Teams |
| :---: | :---: | :---: | :---: |
| Baseball | 0 | － | 口 |
| Basketball | $\square$ | $\square$ | － |
| Bowling | $\square$ | $\square$ | $\square$ |
| Cross Country | $\square$ | ［0］ | － |
| Equestrian | 口 | 口 | 口 |
| Fencing | ［ | $\square$ | $\square$ |
| Field Hockey | ㅁ | 6 | $\square$ |
| Football | （1） | 口 | $\square$ |
| Golf | 析 | 困 | $\square$ |
| Gymnastics | $\square$ | $\square$ | $\square$ |
| Ice Hockey | 回 | $\square$ | $\square$ |
| Lacrosse | － | － | $\square$ |
| Rifle | $\square$ | － | － |
| Rowing | $\square$ | 口 | $\square$ |
| Rugby | $\square$ | $\square$ | $\pi$ |
| Sand Volleyball | $\square$ | $\square$ | $\square$ |
| Skiing | $\square$ | 口 | $\square$ |
| Soccer | $\square$ | $\square$ | 口 |
| Softball | $\square$ | ＊ | － |
| Swimming and Diving | － | T | $\square$ |
| Tennis | ＊ | ＊ | ■ |
| Track，Indoor | － | $\square$ | － |
| Track，Outdoor | 困 | ＊ | $\square$ |
| Triathlon | － | $\square$ | $\underline{\square}$ |
| Volleyball | $\square$ | $\square$ | 0 |
| Water Polo | $\square$ | $\square$ | $\square$ |
| Wrestling | $\square$ | $\square$ | $\square$ |
| Others | $\square$ | $\square$ | $\square$ |
| Totals | 16 | 15 | 0 |


| Revenue/Expense Summary |  |  |  |
| :---: | :---: | :---: | :---: |
| ID |  | Amount | Definition |
| Revenues |  |  |  |
| 1 | Ticket Sales. | \$38,006,892 | Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions). |
| 2 | Student Fees | \$0 | Include student fees assessed and restricted for support of intercollegiate athletics. |
| 3 | Guarantees. | \$35,500 | Include revenue received from participation in away games. |
| 4 | Contributions. | \$24,169,749 | Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship). |
|  | Compensation and Benefits Provided by a Third Party. | \$0 | Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined. |
|  | Direct State or Other Government Support. | \$0 | Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7). |
| 7 | Direct Institutional Support. | \$0 | Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37). |
|  | Indirect Facilities and Administrative Support. | \$0 | Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support). |
|  | NCAA/Conference Distributions including all tournament revenues. | \$24,165,756 | Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams). |
| 10 | Broadcast, Television, Radio, and Internet Rights. | \$3,600,000 | Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts. |
| 11 | Program Sales, Concessions, Novelty Sales, and Parking. | \$4,891,646 | Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships). |
| 12 | Royalties, Licensing, Advertisements and Sponsorships. | \$4,890,787 | Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products). |
| 13 | Sports Camp Revenues. | \$0 | Include amounts received by the athletics department for sports-camps and clinics. |
|  | Endowment and Investment Income. | \$5,769,542 | Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.? |
|  | Other Operating Revenue. | \$12,061,118 | Less than $5 \%$ of total revenues may appear on this line. If the number is greater than $5 \%$, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than $5 \%$ of the total operating revenue. |
|  | Total Operating Revenue. | \$117,590,990 | Add Categories 1-15. |
| Expenses |  |  |  |
| 17 | Athletic Student Aid. | \$15,216,958 | Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport. |
| 18 | Guarantees. | \$2,108,300 | Include amounts paid to visiting participating institutions. |
|  | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | \$22,746,542 | Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments). |
| 20 | Coaching Other Compensation and Benefits Paid by a Third Party. | \$0 | Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party). |


| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
|  | Support Staff/Administrative <br> Salaries, Benefits and <br> Bonuses Paid by the University and Related Entities. | \$16,310,701 | Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column. |
| 22 | Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party. | \$0 | Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party). |
| 23 | Severance Payments. | \$1,265,927 | Include severance payments and applicable benefits recognized for past coaching and administrative personnel. |
| 24 | Recruiting. | \$2,453,381 | Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation. |
| 25 | Team Travel | \$6,123,103 | Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation. |
| 26 | Equipment, Uniforms and Supplies. | \$3,866,943 | Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. |
| 27 | Game Expenses. | \$5,104,515 | Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such. |
| 28 | Fund Raising, Marketing and Promotion. | \$2,547,411 | Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such. |
| 29 | Sports Camp Expenses. | \$0 | Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22. |
| 30 | Direct Facilities, Maintenance, and Rental. | \$18,141,587 | Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service. |
| 31 | Spirit Groups | \$328,045 | Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. |
| 32 | Indirect Facilities and Administrative Support. | \$0 | Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support). |
| 33 | Medical Expenses and Medical Insurance | \$2,935,471 | Include medical expenses and medical insurance premiums for student-athletes. |
| 34 | Memberships and Dues. | \$76,223 | Include memberships, conference and association dues. |
| 35 | Other Operating Expenses. | \$18,215,532 | Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to $10 \%$ of total operating expenses. If the number is greater than $10 \%$, please provide the top three categories and amounts in the comments section below. |
| 36 | Total Operating Expenses. | \$117,440,639 | Add Categories 17-35. |
| 37 | Transfers to Institution | \$0 | Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution. |
|  | Total Expenses | \$117,440,639 | Add Categories 36-37. |


| 1Ticket <br> Sales.$\$ 38,006,892$ | Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions). |  |  |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Ticket Sales. | Ticket Sales. | Ticket Sales. |
| Baseball | 23,027 |  |  |
| Basketball | 800,579 | 437,198 |  |
| Fencing | 0 | 0 |  |
| Field Hockey |  | 0 |  |
| Football | 34,400,130 |  |  |
| Golf | 0 | 0 |  |
| Gymnastics | 8,532 | 45,617 |  |
| Ice Hockey | 1,583,027 | $15,132$ |  |
| Lacrosse | 0 | 0 |  |
| Soccer | 2,793 | 3,972 |  |
| Softball |  | 11,980 |  |
| Swimming and Diving | 0 | 0 |  |
| Tennis | 0 | 0 |  |
| Track and Field, X-Country | 0 | 0 |  |
| Volleyball | 6,038 | 137,813 |  |
| Wrestling | 531,054 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 37,355,180 | 651,712 | 0 |
| Revenue Not Related to Speci | ic Teams |  |  |
| Total Revenue | 37,355,180 | 651,712 | 0 |


| 2 Student Fees $\$ 0$ | Include student fees assessed and restricted for su <br> Men's Teams Only | port of intercollegiate athletics. <br> Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Student Fees | Student Fees | Student Fees |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue | 0 | 0 | 0 |


| 3 Guarantees. $\square$ | Include revenue received from participation <br> Men's Teams Only | away games. <br> Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Guarantees. | Guarantees. | Guarantees. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey | 32,500 |  |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country | 1,500 | 1,500 |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 34,000 | 1,500 | 0 |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue | 34,000 | 1,500 | 0 |

4 Contributions. \$24,169,749 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Contributions. | Contributions. | Contributions. |
| Baseball | 275,032 |  |  |
| Basketball | 381,652 | 315,928 |  |
| Fencing | 127,247 | 132,736 |  |
| Field Hockey |  | 286,745 |  |
| Football | 7,601,672 |  |  |
| Golf | 95,878 | 132,909 |  |
| Gymnastics | 301,709 | 328,481 |  |
| Ice Hockey | 675,581 | 424,109 |  |
| Lacrosse | 433,263 | 289,234 |  |
| Soccer | 247,148 | 347,160 |  |
| Softball |  | 327,498 |  |
| Swimming and Diving | 275,942 | 418,540 |  |
| Tennis | 116,893 | 182,310 |  |
| Track and Field, X-Country | 328,938 | 462,896 |  |
| Volleyball | 136,527 | 379,947 |  |
| Wrestling | 255,401 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 11,252,883 | 4,028,493 | 0 |
| Revenue Not Related to Specific Teams |  |  | 8,888,373 |
| Total Revenue | 11,252,883 | 4,028,493 | 8,888,373 |


| 5 Compensation and Benefits Provided by a Third Party. | Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined. |  |  |
| :---: | :---: | :---: | :---: |
|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Revenues by Source | Compensation and Benefits Provided by a Third Party. | Compensation and Benefits Provided by a Third Party. | Compensation and Benefits Provided by a Third Party. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue | 0 | 0 | 0 |



| 7 Direct <br> Institutional  <br> Support.  | Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37). |  |  |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Direct Institutional Support. | Direct Institutional Support. | Direct Institutional Support. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue | 0 | 0 | 0 |




| 10 Broadcast, Television, Radio, and Internet Rights. | $\text { d } \$ 3,600,000 \quad \begin{aligned} & \text { Include institutional r } \\ & \text { received through ins } \end{aligned}$ | Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts. |  |
| :---: | :---: | :---: | :---: |
|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Revenues by Source | Broadcast, Television, Radio, and Internet Rights. | Broadcast, Television, Radio, and Internet Rights. | Broadcast, Television, Radio, and Internet Rights. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  | 3,600,000 |
| Total Revenue | 0 | 0 | 3,600,000 |


| 11 Program Sales, Concessions, Novelty Sales, and Parking. | $\$ 4,891,646$ | Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships). |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Men's Teams Only |  | Women's Teams Only | Not Allocated by Gender |
| Revenues by Source | Program Sales, Conc and Parking. | ssions, Novelty Sales, | Program Sales, Concessions, Novelty Sales, and Parking. | Program Sales, Concessions, Novelty Sales, and Parking. |
| Baseball |  |  |  |  |
| Basketball |  | 21,515 | 11,050 |  |
| Fencing |  | 0 | 0 |  |
| Field Hockey |  |  | 2,573 |  |
| Football |  | 3,947,917 |  |  |
| Golf |  | 671 | 0 |  |
| Gymnastics |  | 8,373 | 11,247 |  |
| Ice Hockey |  | 585,184 | 1,039 |  |
| Lacrosse |  | 3,637 | 1,995 |  |
| Soccer |  | 4,156 | 11,388 |  |
| Softball |  |  | 18,647 |  |
| Swimming and Diving |  | 0 | 0 |  |
| Tennis |  | 0 | 0 |  |
| Track and Field, X-Country |  | 8,475 | 2,233 |  |
| Volleyball |  | 4,902 | $42,696$ |  |
| Wrestling |  | 59,410 |  |  |
| Others |  |  |  |  |
| Subtotal All Teams |  | 4,644,240 | 102,868 | 0 |
| Revenue Not Related to Specific Teams |  |  |  | 144,538 |
| Total Revenue |  | 4,644,240 | 102,868 | 144,538 |

12 Royalties, Licensing,
Advertisements and Sponsorships.
$\$ 4,890,787$ Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Royalties, Licensing, Advertisements and Sponsorships. | Royalties, Licensing, Advertisements and Sponsorships. | Royalties, Licensing, Advertisements and Sponsorships. |
| Baseball | 93,000 |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 93,000 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  | 4,797,787 |
| Total Revenue | 93,000 | 0 | 4,797,787 |



| 14Endowment and <br> Investment Income. | Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.? |  |  |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Endowment and Investment Income. | Endowment and Investment Income. | Endowment and Investment Income. |
| Baseball | 63,029 |  |  |
| Basketball | 131,744 | 219,588 |  |
| Fencing | 13,678 | 22,057 |  |
| Field Hockey |  | 45,988 |  |
| Football | 946,914 |  |  |
| Golf | 65,043 | 54,840 |  |
| Gymnastics | $48,600$ | 45,788 |  |
| Ice Hockey | 1,620,939 | 77,147 |  |
| Lacrosse | 73,264 | 74,457 |  |
| Soccer | 38,321 | 67,601 |  |
| Softball |  | 42,829 |  |
| Swimming and Diving | 28,846 | 78,222 |  |
| Tennis | 58,850 | 63,742 |  |
| Track and Field, X-Country | 70,358 | 24,051 |  |
| Volleyball | 27,944 | 98,727 |  |
| Wrestling | 733,335 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 3,920,865 | 915,037 | 0 |
| Revenue Not Related to Specific Teams |  |  | 933,640 |
| Total Revenue | 3,920,865 | 915,037 | 933,640 |

15 Other Operating $\$ 12,061,118$ Less than $5 \%$ of total revenues may appear on this line. If the number is greater than $5 \%$, please reclassify adequate revenue to the
Revenue. appropriate category(ies) above to bring the category to less than $5 \%$ of the total operating revenue.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Other Operating Revenue. | Other Operating Revenue. | Other Operating Revenue. |
| Baseball | 162,574 |  |  |
| Basketball | 141,016 | 109,124 |  |
| Fencing | 64,077 | 70,061 |  |
| Field Hockey |  | 121,081 |  |
| Football | 6,018,951 |  |  |
| Golf | 41,923 | 68,747 |  |
| Gymnastics | 87,180 | 161,402 |  |
| Ice Hockey | -104,449 | 211,824 |  |
| Lacrosse | 151,616 | 128,768 |  |
| Soccer | 109,273 | 158,537 |  |
| Softball |  | 164,832 |  |
| Swimming and Diving | 115,728 | 186,286 |  |
| Tennis | 56,308 | 89,945 |  |
| Track and Field, X-Country | 171,119 | 255,791 |  |
| Volleyball | 54,911 | 178,540 |  |
| Wrestling | 49,547 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 7,119,774 | 1,904,938 | 0 |
| Revenue Not Related to Specific Teams |  |  | 3,036,406 |
| Total Revenue | 7,119,774 | 1,904,938 | 3,036,406 |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Total Operating Revenue. | Total Operating Revenue. | Total Operating Revenue. |
| Baseball | 616,662 |  |  |
| Basketball | 10,386,880 | 1,092,888 |  |
| Fencing | 205,002 | 224,854 |  |
| Field Hockey |  | 456,387 |  |
| Football | 68,047,543 |  |  |
| Golf | 203,515 | 256,496 |  |
| Gymnastics | 454,394 | 592,535 |  |
| Ice Hockey | 4,392,782 | 729,251 |  |
| Lacrosse | 661,780 | 494,454 |  |
| Soccer | 401,691 | 588,658 |  |
| Softball |  | 565,786 |  |
| Swimming and Diving | 420,516 | 683,048 |  |
| Tennis | 232,051 | 335,997 |  |
| Track and Field, X-Country | 580,390 | 746,471 |  |
| Volleyball | 230,322 | 837,723 |  |
| Wrestling | 1,628,747 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 88,462,275 | 7,604,548 | 0 |
| Revenue Not Related to Specific Teams |  |  | 21,524,167 |
| Total Revenue | 88,462,275 | 7,604,548 | 21,524,167 |


| 17 | Athletic <br> Student | Total Dollar <br> Amount | $\$ 15,216,958$ |
| :--- | :--- | ---: | :--- | | Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers |
| :--- |
| (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics |

Male Athlete Scholarships

| Sport | Countable Equivalency of Athletic Aid (A) | Exhausted Eligibility or Medical Equivalency (B) | Equivalencies Awarded in 2013-2014 (A+B) | Number of Students Receiving Athletic Aid | Total Dollar Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Baseball | 11.28 | 0.57 | 11.85 | 36 | 420,033 |
| Basketball | 12.96 | 0 | 12.96 | 14 | 655,851 |
| Fencing | 4.49 | 0 | 4.49 | 24 | 189,436 |
| Football | 68.73 | 2 | 70.73 | 111 | 3,530,793 |
| Golf | 4.25 | 0 | 4.25 | 9 | 180,081 |
| Gymnastics | 6.3 | 0.52 | 6.82 | 22 | 307,153 |
| Ice Hockey | 18 | 0 | 18 | 27 | 1,092,320 |
| Lacrosse | 12.6 | 0.55 | 13.15 | 48 | 512,713 |
| Soccer | 9.06 | 0 | 9.06 | 27 | 353,271 |
| Swimming and Diving | 9.75 | 0.56 | 10.31 | 39 | 361,209 |
| Tennis | 4.49 | 0 | 4.49 | 14 | 209,958 |
| Track and Field, X-Country | 12.35 | 0.43 | 12.78 | 94 | 476,564 |
| Volleyball | 4.5 | 0 | 4.5 | 16 | 188,068 |
| Wrestling | $9.81$ | 0 | 9.81 | 35 | 311,359 |
| Expenses Not Related to <br> Specific Teams |  |  | 0 |  |  |
| Totals | 188.57 | 4.63 | 193.2 | 516 | 8,788,809 |

Female Athlete Scholarships
Sountable Equivalency of
Sport
Basketball
Athletic Aid (C)
Fencing
Medical Equivalency ( D$)$

## Not Allocated by Gender Scholarships

| Sport | Countable Equivalency of Athletic Aid (E) | Exhausted Eligibility or <br> Medical Equivalency (F) | Equivalencies Awarded in 2013-2014 (E+F) | Number of Students <br> Receiving Athletic Aid | Total Dollar Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Expenses Not Related to Specific Teams |  |  |  |  |  |
| Totals | 0 | 0 | 0 | 0 |  |

18 Guarantees. $\$ 2,108,300$ Include amounts paid to visiting participating institutions.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Guarantees. | Guarantees. | Guarantees. |
| Baseball | 3,500 |  |  |
| Basketball | 462,000 | 60,000 |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football | 1,550,000 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey | 9,000 |  |  |
| Lacrosse |  |  |  |
| Soccer | 15,000 | 1,500 |  |
| Softball |  | 1,800 |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 2,500 |  |
| Wrestling | 3,000 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 2,042,500 | 65,800 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 2,042,500 | 65,800 | 0 |


|  | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | \$22,746,542 | Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments). |
| :---: | :---: | :---: | :---: |
|  | Coaching Other <br> Compensation and Benefits Paid by a Third Party. | \$0 | Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party). |

Men's Teams Coaching Expenses

|  | Men's Teams Head Coaches |  |  |  | Men's Teams Assistant Coaches |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sport | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. |
| Baseball | 1 | 1 |  |  | 2 | 2 |  |  |
| Basketball | 1 | 1 |  |  | 3 | 3 |  |  |
| Fencing | 1 | 0.5 |  | $\square$ | 3 | 1.5 |  |  |
| Football | 1 | 1 |  |  | 9 | 9 |  |  |
| Golf | 1 | 1 |  |  | 1 | 1 |  |  |
| Gymnastics | 1 | 1 |  |  | 2 | 2 |  |  |
| Ice Hockey | 1 | 1 |  |  | 2 | 2 |  |  |
| Lacrosse | 1 | 1 |  |  | 2 | 2 |  |  |
| Soccer | 1 | 1 |  |  | 2 | 2 |  |  |
| Swimming and Diving | 1 | 0.5 |  |  | 5 | 2.5 |  |  |
| Tennis | 1 | 1 |  |  | 1 | 1 |  |  |
| Track and Field, X-Country | 1 | 0.5 |  |  | 5 | 2.5 |  |  |
| Volleyball | 1 | 1 |  |  | 2 | 2 |  |  |
| Wrestling | 1 | 1 |  |  | 2 | 2 |  |  |
| Subtotal All Teams | 14 | 12.5 | 8,218,214 | 0 | 41 | 34.5 | 8,424,236 | 0 |
| Expenses Not <br> Related to <br> Specific <br> Teams |  |  |  |  |  |  |  |  |
| Total Expenses |  |  | 8218214 | 0 |  |  | 8424236 | 0 |

Women's Teams Coaching Expenses

|  | Women's Teams Head Coaches |
| :--- | :--- | :--- | :--- |
| Number of |  |
| Positions |  |

Women's Teams Head Coaches
Spors
Number of
Positions
Lacrosse

|  | Support Staff/Administrative <br> Salaries, Benefits and Bonuses Paid by the University and Related Entities. | \$16,310,701 | Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column. |
| :---: | :---: | :---: | :---: |
|  | Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party. | \$0 | Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party). |

Men's Teams Only Women's Teams Only


| $23 \text { Severance Payments. \$1,265,927 }$ | Include severance payments and applicable ben <br> Men's Teams Only | fits recognized for past coaching and ad <br> Women's Teams Only | ministrative personnel. <br> Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Severance Payments. | Severance Payments. | Severance Payments. |
| Baseball | 30,943 |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football | 1,181,357 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  | 12,414 |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  | 41,213 |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 1,212,300 | 53,627 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 1,212,300 | 53,627 | 0 |


| 24 Recruiting. \$2,453,381 | Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation. |  |  |
| :---: | :---: | :---: | :---: |
|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Expenses by Object of Expenditure | re Recruiting. | Recruiting. | Recruiting. |
| Baseball | 29,183 |  |  |
| Basketball | 320,945 | 124,663 |  |
| Fencing | 1,144 | 6,337 |  |
| Field Hockey |  | 11,533 |  |
| Football | 1,391,332 |  |  |
| Golf | 7,250 | 10,198 |  |
| Gymnastics | 19,711 | 30,944 |  |
| Ice Hockey | 89,776 | 29,938 |  |
| Lacrosse | 20,404 | 24,471 |  |
| Soccer | 25,353 | 37,740 |  |
| Softball |  | 36,623 |  |
| Swimming and Diving | 10,781 | 31,071 |  |
| Tennis | 9,694 | 31,598 |  |
| Track and Field, X-Country | 14,843 | 28,800 |  |
| Volleyball | 15,024 | 57,459 |  |
| Wrestling | 36,566 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 1,992,006 | 461,375 | 0 |
| Expenses Not Related to Specific Te | eams |  |  |
| Total Expenses | 1,992,006 | 461,375 | 0 |



| 26 Equipment, Uniforms and Supplies. | \$3,866,943 | Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Men's Teams Only |  | Women's Teams Only | Not Allocated by Gender |
| Expenses by Object of Expenditure | Equipme | , Uniforms and Supplies. | Equipment, Uniforms and Supplies. | Equipment, Uniforms and Supplies. |
| Baseball |  | 97,160 |  |  |
| Basketball |  | 187,805 | 52,047 |  |
| Fencing |  | 24,322 | 23,389 |  |
| Field Hockey |  |  | 15,309 |  |
| Football |  | 850,681 |  |  |
| Golf |  | 104,196 | 6,712 |  |
| Gymnastics |  | 12,610 | 50,533 |  |
| Ice Hockey |  | 224,277 | 136,559 |  |
| Lacrosse |  | 11,791 | 13,044 |  |
| Soccer |  | 11,343 | 26,900 |  |
| Softball |  |  | 36,190 |  |
| Swimming and Diving |  | 22,713 | 27,534 |  |
| Tennis |  | 33,942 | 22,927 |  |
| Track and Field, X-Country |  | 39,496 | 38,909 |  |
| Volleyball |  | 10,238 | 11,469 |  |
| Wrestling |  | 94,614 |  |  |
| Others |  |  |  |  |
| Subtotal All Teams |  | 1,725,188 | 461,522 | 0 |
| Expenses Not Related to Specific Teams |  |  |  | 1,680,233 |
| Total Expenses |  | 1,725,188 | 461,522 | 1,680,233 |

27 Game $\$ 5,104,515$ Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event Expenses. staff, ambulance and such.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Game Expenses. | Game Expenses. | Game Expenses. |
| Baseball | 13,105 |  |  |
| Basketball | 116,082 | 153,890 |  |
| Fencing | 789 | 141 |  |
| Field Hockey |  | 15,103 |  |
| Football | 3,050,019 |  |  |
| Golf | 4,350 | 10,349 |  |
| Gymnastics | 21,174 | 14,785 |  |
| Ice Hockey | 233,938 | 84,990 |  |
| Lacrosse | 27,366 | 23,405 |  |
| Soccer | 26,390 | 56,966 |  |
| Softball |  | 35,762 |  |
| Swimming and Diving | 3,853 | 3,853 |  |
| Tennis | 17,421 | 13,723 |  |
| Track and Field, X-Country | 7,998 | 12,227 |  |
| Volleyball | 24,976 | 71,135 |  |
| Wrestling | 32,819 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 3,580,280 | 496,329 | 0 |
| Expenses Not Related to Specific Teams |  |  | 1,027,906 |
| Total Expenses | 3,580,280 | 496,329 | 1,027,906 |

28 Fund Raising, Marketing and Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting Promotion. publications and such.

Men's Teams Only

| Expenses by Object of Expenditure | Fund Raising, Marketing and Promotion. | Fund Raising, Marketing and Promotion. | Fund Raising, Marketing and Promotion. |
| :---: | :---: | :---: | :---: |
| Baseball | 588 |  |  |
| Basketball | 30,439 | 29,002 |  |
| Fencing | 15 | 15 |  |
| Field Hockey |  | $220$ |  |
| Football | 120,067 |  |  |
| Golf |  | 262 |  |
| Gymnastics | 802 | $1,028$ |  |
| Ice Hockey | 10,689 | 1,660 |  |
| Lacrosse | 430 | 530 |  |
| Soccer | 610 | 1,000 |  |
| Softball |  | 491 |  |
| Swimming and Diving | 0 | 0 |  |
| Tennis | 0 | 0 |  |
| Track and Field, X-Country | $239$ | $239$ |  |
| Volleyball | 394 | 8,937 |  |
| Wrestling | 22,609 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 186,882 | 43,384 | 0 |
| Expenses Not Related to Specific Teams |  |  | 2,317,145 |
| Total Expenses | 186,882 | 43,384 | 2,317,145 |


| 29Sports Camp $\quad \$ 0$ <br> Expenses. | Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22. |  |  |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Sports Camp Expenses. | Sports Camp Expenses. | Sports Camp Expenses. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 0 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 0 | 0 | 0 |

30 Direct Facilities, Maintenance, $\$ 18,141,587$ Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental and Rental. fees, operating leases, equipment repair and maintenance, and debt service.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Direct Facilities, Maintenance, and Rental. | Direct Facilities, Maintenance, and Rental. | Direct Facilities, Maintenance, and Rental. |
| Baseball | 94,807 |  |  |
| Basketball | 396,916 | 418,611 |  |
| Fencing | 1,830 | 1,000 |  |
| Field Hockey |  | 3,566 |  |
| Football | 2,068,381 |  |  |
| Golf | 864 | 1,601 |  |
| Gymnastics | 6,704 | 9,610 |  |
| Ice Hockey | 11,786 | 593 |  |
| Lacrosse | 2,672 | 8,306 |  |
| Soccer | 6,105 | 12,137 |  |
| Softball |  | 15,627 |  |
| Swimming and Diving | 5,700 | 28,445 |  |
| Tennis | 25,194 | 25,194 |  |
| Track and Field, X-Country | 41,350 | 34,167 |  |
| Volleyball | 13,160 | 13,260 |  |
| Wrestling | 33,841 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 2,709,310 | 572,117 | 0 |
| Expenses Not Related to Specific Teams |  |  | 14,860,160 |
| Total Expenses | 2,709,310 | 572,117 | 14,860,160 |

31 Spirit Groups $\$ 328,045$ Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc

|  | Men's Teams Only | Women's Teams Only |  | Not Allocated by Gender |
| :---: | :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Spirit Groups | Spirit Groups |  | Spirit Groups |
| Baseball |  |  |  |  |
| Basketball |  |  |  |  |
| Fencing |  |  |  |  |
| Field Hockey |  |  |  |  |
| Football |  |  |  |  |
| Golf |  |  |  |  |
| Gymnastics |  |  |  |  |
| Ice Hockey |  |  |  |  |
| Lacrosse |  |  |  |  |
| Soccer |  |  |  |  |
| Softball |  |  |  |  |
| Swimming and Diving |  |  |  |  |
| Tennis |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |
| Volleyball |  |  |  |  |
| Wrestling |  |  |  |  |
| Others |  |  |  |  |
| Subtotal All Teams |  |  | 0 | 0 |
| Expenses Not Related to Specific Teams |  |  |  | 328,045 |
| Total Expenses |  |  | 0 | 328,045 |


| 32 Indirect Facilities and Administrative Support. | Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support). |  |  |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Indirect Facilities and Administrative Support. | Indirect Facilities and Administrative Support. | Indirect Facilities and Administrative Support. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Fencing |  |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 0 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 0 | 0 | 0 |



|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Memberships and Dues. | Memberships and Dues. | Memberships and Dues. |
| Baseball | 33 |  |  |
| Basketball | 815 | 1,140 |  |
| Fencing | 0 | 0 |  |
| Field Hockey |  | 388 |  |
| Football | 5,062 |  |  |
| Golf | 2,636 | 1,573 |  |
| Gymnastics | 718 | 520 |  |
| Ice Hockey | 470 | 16,570 |  |
| Lacrosse | 1,875 | 4,000 |  |
| Soccer | 1,015 | 700 |  |
| Softball |  | 600 |  |
| Swimming and Diving | 320 | 320 |  |
| Tennis | 1,259 | 569 |  |
| Track and Field, X-Country | 650 | 710 |  |
| Volleyball | 4,005 | 100 |  |
| Wrestling | 2,245 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 21,103 | 27,190 | 0 |
| Expenses Not Related to Specific Teams |  |  | 27,930 |
| Total Expenses | 21,103 | 27,190 | 27,930 |


| 35Other <br> Operating <br> Expenses. | Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to $10 \%$ of total operating expenses. If the number is greater than $10 \%$, please provide the top three categories and amounts in the comments section below. |  |  |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Other Operating Expenses. | Other Operating Expenses. | Other Operating Expenses. |
| Baseball | 517,258 |  |  |
| Basketball | 728,307 | 403,172 |  |
| Fencing | 32,960 | 22,018 |  |
| Field Hockey |  | 86,657 |  |
| Football | 2,236,442 |  |  |
| Golf | 17,748 | 31,857 |  |
| Gymnastics | 36,252 | 40,453 |  |
| Ice Hockey | 298,059 | 111,366 |  |
| Lacrosse | 128,093 | 49,355 |  |
| Soccer | $73,859$ | 89,525 |  |
| Softball |  | 106,598 |  |
| Swimming and Diving | 141,622 | 140,187 |  |
| Tennis | 55,308 | 26,912 |  |
| Track and Field, X-Country | 31,778 | 34,089 |  |
| Volleyball | 59,847 | 176,799 |  |
| Wrestling | 167,750 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 4,525,283 | 1,318,988 | 0 |
| Expenses Not Related to Specific Tear |  |  | 12,371,261 |
| Total Expenses | 4,525,283 | 1,318,988 | 12,371,261 |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Total Operating Expenses. | Total Operating Expenses. | Total Operating Expenses. |
| Baseball | 1,724,233 |  |  |
| Basketball | 5,533,370 | 4,396,865 |  |
| Fencing | 478,776 | 498,714 |  |
| Field Hockey |  | 998,453 |  |
| Football | 30,300,992 |  |  |
| Golf | 530,699 | 535,526 |  |
| Gymnastics | 780,181 | $1,210,713$ |  |
| Ice Hockey | 3,399,390 | 1,718,619 |  |
| Lacrosse | 1,443,598 | 1,072,404 |  |
| Soccer | 1,081,390 | 1,397,541 |  |
| Softball |  | 1,376,998 |  |
| Swimming and Diving | 987,963 | 1,332,328 |  |
| Tennis | 670,430 | 696,671 |  |
| Track and Field, X-Country | 1,260,154 | 1,741,616 |  |
| Volleyball | 679,078 | 2,275,959 |  |
| Wrestling | 1,822,623 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 50,692,877 | 19,252,407 | 0 |
| Expenses Not Related to Specific Teams | 0 | 0 | 47,495,355 |
| Total Expenses | 50,692,877 | 19,252,407 | 47,495,355 |


\$117,440,639 Add Categories 36-37

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Total Expenses | Total Expenses | Total Expenses |
| Baseball | 1,724,233 |  |  |
| Basketball | 5,533,370 | 4,396,865 |  |
| Fencing | 478,776 | 498,714 |  |
| Field Hockey |  | 998,453 |  |
| Football | 30,300,992 |  |  |
| Golf | 530,699 | 535,526 |  |
| Gymnastics | 780,181 | 1,210,713 |  |
| Ice Hockey | 3,399,390 | 1,718,619 |  |
| Lacrosse | 1,443,598 | 1,072,404 |  |
| Soccer | 1,081,390 | 1,397,541 |  |
| Softball |  | 1,376,998 |  |
| Swimming and Diving | 987,963 | 1,332,328 |  |
| Tennis | 670,430 | 696,671 |  |
| Track and Field, X-Country | 1,260,154 | 1,741,616 |  |
| Volleyball | 679,078 | 2,275,959 |  |
| Wrestling | 1,822,623 |  |  |
| Others |  |  |  |
| Subtotal All Teams | 50,692,877 | 19,252,407 | 0 |
| Expenses Not Related to Specific Teams | 0 | 0 | 47,495,355 |
| Total Expenses | 50,692,877 | 19,252,407 | 47,495,355 |

Table $\quad \square$| Table $1--$ Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: |
| :--- |
| (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically- |
| related student aid. |

| Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior |
| :--- |
| varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt). |
| Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the |
| sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table. |

Sport
Baseball
Coed
Teams

## Head Coach Assignments - Men's

Table 2A
14 Table 2A -- - Head Coaches Assignments Men's Teams

|  | Head Coaches of Men's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time <br> University <br> Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | 1 |  | 1 |  |  |  |  |  |
| Basketball | 1 |  | 1 |  |  |  |  |  |
| Fencing |  | 1 | 1 |  |  |  |  |  |
| Football | 1 |  | 1 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Gymnastics | 1 |  | 1 |  |  |  |  |  |
| Ice Hockey | 1 |  | 1 |  |  |  |  |  |
| Lacrosse | 1 |  | 1 |  |  |  |  |  |
| Soccer | 1 |  | 1 |  |  |  |  |  |
| Swimming and Diving |  | 1 | 1 |  |  |  |  |  |
| Tennis | 1 |  | 1 |  |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |  | 1 | 1 |  |
| Volleyball | 1 |  | 1 |  |  |  |  |  |
| Wrestling | 1 |  | 1 |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching Position Totals | 11 | 2 | 13 | 0 | 0 | 1 | 1 | 0 |

## Head Coach Assignments - Women's

Table 2B
13
Table 2B -- - Head Coaches Assignments Women's Teams

|  | Head Coaches of Women's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time <br> University Employee or Volunteer |
| Basketball |  |  |  |  | 1 |  | 1 |  |
| Fencing |  | 1 | 1 |  |  |  |  |  |
| Field Hockey |  |  |  |  | 1 |  | 1 |  |
| Golf |  |  |  |  | 1 |  | 1 |  |
| Gymnastics | 1 |  | 1 |  |  |  |  |  |
| Ice Hockey | 1 |  | 1 |  |  |  |  |  |
| Lacrosse |  |  |  |  | 1 |  | 1 |  |
| Soccer |  |  |  |  | 1 |  | 1 |  |
| Softball |  |  |  |  | 1 |  | 1 |  |
| Swimming and Diving |  | 1 | 1 |  |  |  |  |  |
| Tennis | $1$ |  | 1 |  |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |  | 1 | 1 |  |
| Volleyball | 1 |  | 1 |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching Position Totals | 4 | 2 | 6 | 0 | 6 | 1 | 7 | 0 |

## Assistant Coach Assignments - Men's

Table 3A
55
Table 3A -- Assistant Coaches Assignments Men's Teams

|  | Assistant Coaches of Men's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time <br> University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time <br> University Employee or Volunteer |
| Baseball | 2 | 1 | 2 | 1 |  |  |  |  |
| Basketball | 3 |  | 3 |  |  |  |  |  |
| Fencing |  | 2 | 2 |  |  | 2 | 1 | 1 |
| Football | 9 |  | 9 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Gymnastics | 2 | 1 | 2 | 1 |  |  |  |  |
| Ice Hockey | 2 | 1 | 2 | 1 |  |  |  |  |
| Lacrosse | 2 | 1 | 2 | 1 |  |  |  |  |
| Soccer | 2 | 1 | 2 | 1 |  |  |  |  |
| Swimming and Diving |  | 4 | 4 |  |  | 2 | 1 | 1 |
| Tennis | 1 | 1 | 1 | 1 |  |  |  |  |
| Track and Field, X-Country |  | 9 | 5 | 4 |  | 1 |  | 1 |
| Volleyball | 2 |  | 2 |  |  |  |  |  |
| Wrestling | 2 | 1 | 2 | 1 |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching Position Totals | 28 | 22 | 39 | 11 | 0 | 5 | 2 | 3 |

Table 3B
44
Table 3B - - Assistant Coaches Assignments Women's Teams

|  | Assistant Coaches of Women's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time <br> University Employee or Volunteer |
| Basketball | 1 |  | 1 |  | 2 |  | 2 |  |
| Fencing |  | 2 | 2 |  |  | 2 | 1 | 1 |
| Field Hockey | 1 |  | 1 |  | 1 | 1 | 1 | 1 |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Gymnastics | 1 |  | 1 |  | 1 | 1 | 1 | 1 |
| Ice Hockey |  |  |  |  | 2 |  | 2 |  |
| Lacrosse |  |  |  |  | 2 |  | 2 |  |
| Soccer | 1 | 1 | 1 | 1 | 1 |  | $1$ |  |
| Softball | 1 |  | 1 |  | 1 | 1 | 1 | 1 |
| Swimming and Diving |  | 4 | 4 |  |  | 2 | 1 | 1 |
| Tennis | 1 |  | 1 |  |  |  |  |  |
| Track and Field, X-Country |  | 9 | 5 | 4 |  | 1 |  | 1 |
| Volleyball |  | 1 |  | 1 | 2 |  | 2 |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching Position Totals | 7 | 17 | 18 | 6 | 12 | 8 | 14 | 6 |

Operating Expenses

| Table $4-$ <br> Operating | $\$ 12,386,422$ | All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day <br> expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited <br> to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system. |
| :--- | :--- | :--- |
| Expenses |  |  |


|  | Operating Expenses |  | Per Capita Expenses |  |
| :---: | :---: | :---: | :---: | :---: |
| Sport | Men's Teams | Women's Teams | Men's Teams | Women's Teams |
| Baseball | 293,426 |  | 8,151 |  |
| Basketball | 1,005,074 | 915,022 | 71,791 | 28,594 |
| Fencing | 52,578 | 52,393 | 2,191 | 1,343 |
| Field Hockey |  | 136,813 |  | 5,948 |
| Football | 4,721,841 |  | 42,539 |  |
| Golf | 150,415 | 103,454 | 16,713 | 9,405 |
| Gymnastics | 107,555 | 166,086 | 4,889 | 10,380 |
| Ice Hockey | 1,020,421 | 343,190 | 37,793 | $12,257$ |
| Lacrosse | 140,396 | 145,594 | 2,925 | 4,412 |
| Soccer | 141,155 | 227,136 | 5,228 | 7,327 |
| Softball |  | 245,039 |  | 11,669 |
| Swimming and Diving | 130,707 | 165,941 | 3,351 | 3,951 |
| Tennis | 145,332 | 104,104 | 10,381 | 8,008 |
| Track and Field, X-Country | 298,296 | 300,959 | 3,173 | 2,594 |
| Volleyball | 159,917 | 573,283 | 9,995 | 28,664 |
| Others |  |  |  |  |
| Wrestling | 540,295 |  | 15,437 |  |
| Total Operating Expense | 8,907,408 | 3,479,014 | 17,262 | 8,186 |
| Percent of Total | 71.9\% | 28.1\% |  |  |

Comments

Comments
Please include any comments.
$\square$

Revenues By Sport

| Table $7--$ <br> Revenues.$\quad \$ 117,590,990$ | You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an <br> athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and <br> sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket <br> and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the <br> system. |
| :--- | :---: | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Total |
| :---: | :---: | :---: | :---: | :---: |
| Revenues Attributable to Specific Teams | Table 7 -- Revenues. | Table 7 -- Revenues. | Table 7 -- Revenues. | Table 7 -- Revenues. |
| Baseball | 616,662 |  |  | 616,662 |
| Basketball | 10,386,880 | 1,092,888 |  | 11,479,768 |
| Fencing | 205,002 | 224,854 |  | 429,856 |
| Field Hockey |  | 456,387 |  | 456,387 |
| Football | 68,047,543 |  |  | 68,047,543 |
| Golf | 203,515 | 256,496 |  | 460,011 |
| Gymnastics | 454,394 | 592,535 |  | 1,046,929 |
| Ice Hockey | 4,392,782 | 729,251 |  | 5,122,033 |
| Lacrosse | 661,780 | 494,454 |  | 1,156,234 |
| Soccer | 401,691 | 588,658 |  | 990,349 |
| Softball |  | 565,786 |  | 565,786 |
| Swimming and Diving | 420,516 | 683,048 |  | 1,103,564 |
| Tennis | 232,051 | 335,997 |  | 568,048 |
| Track and Field, X-Country | 580,390 | 746,471 |  | 1,326,861 |
| Volleyball | 230,322 | 837,723 |  | 1,068,045 |
| Wrestling | 1,628,747 |  |  | 1,628,747 |
| Others |  |  |  | 0 |
| Total Revenue excluding football and basketball | 10,027,852 | 6,511,660 | 0 | 16,539,512 |
| Total Revenue | 88,462,275 | 7,604,548 | 0 | 96,066,823 |
| Revenue Not Related to Specific Teams |  |  | 21,524,167 | 21,524,167 |
| Grand Total Revenue | 88,462,275 | 7,604,548 | 21,524,167 | 117,590,990 |

## Expenses By Sport

| Table $8--$ <br> Expenses.$\$ 117,440,639$ | Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, <br> contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, <br> salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered <br> earlier in the system. |
| :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Total |
| :---: | :---: | :---: | :---: | :---: |
| Expenses Attributable to Specific Teams | Table 8 -- Expenses. | Table 8 -- Expenses. | Table 8 -- Expenses. | Table 8 -- Expenses. |
| Baseball | 1,724,233 |  |  | 1,724,233 |
| Basketball | 5,533,370 | 4,396,865 |  | 9,930,235 |
| Fencing | 478,776 | 498,714 |  | 977,490 |
| Field Hockey |  | 998,453 |  | 998,453 |
| Football | 30,300,992 |  |  | 30,300,992 |
| Golf | 530,699 | 535,526 |  | 1,066,225 |
| Gymnastics | 780,181 | 1,210,713 |  | 1,990,894 |
| Ice Hockey | 3,399,390 | 1,718,619 |  | 5,118,009 |
| Lacrosse | 1,443,598 | 1,072,404 |  | 2,516,002 |
| Soccer | 1,081,390 | 1,397,541 |  | 2,478,931 |
| Softball |  | 1,376,998 |  | 1,376,998 |
| Swimming and Diving | 987,963 | 1,332,328 |  | 2,320,291 |
| Tennis | 670,430 | 696,671 |  | 1,367,101 |
| Track and Field, X-Country | 1,260,154 | 1,741,616 |  | 3,001,770 |
| Volleyball | 679,078 | 2,275,959 |  | 2,955,037 |
| Wrestling | 1,822,623 |  |  | 1,822,623 |
| Others |  |  |  | 0 |
| Total Expenses excluding football and basketball | 14,858,515 | 14,855,542 | 0 | 29,714,057 |
| Total Expenses | 50,692,877 | 19,252,407 | 0 | 69,945,284 |
| Expenses Not Related to Specific Teams |  |  | 47,495,355 | 47,495,355 |
| Grand Total Expenses | 50,692,877 | 19,252,407 | 47,495,355 | 117,440,639 |


| Athletically | Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student- <br> Related <br> athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate |
| :--- | :--- |
| Student Aid | assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to <br> Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one <br> sport. |


| Men's Teams |
| :--- |
| Women's Teams |
| Total Amount |
| $\$ 8,788,809$ |
| $\$ 15,428,149$ |

Recruiting Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges Expenditures postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| Men's Teams |
| :--- |
| Women's Teams |
| Total Amount |

Head Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching Coaches that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, Salaries entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

| Average Salaries of Head Coaches | Dollars per FTE | FTE's | Dollars per Position | Number of Positions |
| :---: | :---: | :---: | :---: | :---: |
| Men's Teams | \$657,457 | 12.5 | \$587,015 | 14 |
| Women's Teams | \$268,178 | 11.5 | \$237,234 | 13 |

Assistant Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching
Coaches that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership,
Salaries entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

| Average Salaries of Assistant Coaches | Dollars per FTE | FTE's | Dollars per Position | Number of Positions |
| :---: | :---: | :---: | :---: | :---: |
| Men's Teams | \$244,181 | 34.5 | \$205,469 | 41 |
| Women's Teams | \$118,433 | 25.5 | \$94,377 | 32 |

Statement of Revenues and Expenses

Reporting Institution: Pennsylvania State University

Statement of Revenues and Expenses
For the year ended June 30, 2014 (UNAUDITED)

| ID | Item | Football | Men's Basketball | Women's Basketball | Other Sports | Non-Program Specific | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |
| 1 | Ticket Sales. | \$34,400,130 | \$800,579 | \$437,198 | \$2,368,985 | \$0 | \$38,006,892 |
| 2 | Student Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 | Guarantees. | \$0 | \$0 | \$0 | \$35,500 | \$0 | \$35,500 |
| 4 | Contributions. | \$7,601,672 | \$381,652 | \$315,928 | \$6,982,124 | \$8,888,373 | \$24,169,749 |
| 5 | Compensation and Benefits Provided by a Third Party. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6 | Direct State or Other Government Support. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 7 | Direct Institutional Support. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 8 | Indirect Facilities and Administrative Support. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 9 | NCAA/Conference Distributions including all tournament revenues. | \$15,131,959 | \$8,910,374 | \$0 | \$0 | \$123,423 | \$24,165,756 |
| 10 | Broadcast, Television, Radio, and Internet Rights. | \$0 | \$0 | \$0 | \$0 | \$3,600,000 | \$3,600,000 |
| 11 | Program Sales, Concessions, Novelty Sales, and Parking. | \$3,947,917 | \$21,515 | \$11,050 | \$766,626 | \$144,538 | \$4,891,646 |
| 12 | Royalties, Licensing, Advertisements and Sponsorships. | \$0 | \$0 | \$0 | \$93,000 | \$4,797,787 | \$4,890,787 |
| 13 | Sports Camp Revenues. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 14 | Endowment and Investment Income. | \$946,914 | \$131,744 | \$219,588 | \$3,537,656 | \$933,640 | \$5,769,542 |
| 15 | Other Operating Revenue. | \$6,018,951 | \$141,016 | \$109,124 | \$2,755,621 | \$3,036,406 | \$12,061,118 |
| 16 | Total Operating Revenue. | \$68,047,543 | \$10,386,880 | \$1,092,888 | \$16,539,512 | \$21,524,167 | \$117,590,990 |
| Expenses |  |  |  |  |  |  |  |
| 17 | Athletic Student Aid. | \$3,530,793 | \$655,851 | \$651,011 | \$10,379,303 | \$0 | \$15,216,958 |
| 18 | Guarantees. | \$1,550,000 | \$462,000 | \$60,000 | \$36,300 | \$0 | \$2,108,300 |
| 19 | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | \$10,602,752 | \$1,595,887 | \$1,512,425 | \$9,035,478 | \$0 | \$22,746,542 |
| 20 | Coaching Other Compensation and Benefits Paid by a Third Party. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 21 | Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | \$2,869,294 | \$337,136 | \$281,819 | \$851,577 | \$11,970,875 | \$16,310,701 |
| 22 | Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 23 | Severance Payments. | \$1,181,357 | \$0 | \$0 | \$84,570 | \$0 | \$1,265,927 |
| 24 | Recruiting. | \$1,391,332 | \$320,945 | \$124,663 | \$616,441 | \$0 | \$2,453,381 |
| 25 | Team Travel | \$821,141 | \$701,187 | \$709,085 | \$3,891,690 | \$0 | \$6,123,103 |
| 26 | Equipment, Uniforms and Supplies. | \$850,681 | \$187,805 | \$52,047 | \$1,096,177 | \$1,680,233 | \$3,866,943 |
| 27 | Game Expenses. | \$3,050,019 | \$116,082 | \$153,890 | \$756,618 | \$1,027,906 | \$5,104,515 |
| 28 | Fund Raising, Marketing and Promotion. | \$120,067 | \$30,439 | \$29,002 | \$50,758 | \$2,317,145 | \$2,547,411 |
| 29 | Sports Camp Expenses. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 30 | Direct Facilities, Maintenance, and Rental. | \$2,068,381 | \$396,916 | \$418,611 | \$397,519 | \$14,860,160 | \$18,141,587 |
| 31 | Spirit Groups | \$0 | \$0 | \$0 | \$0 | \$328,045 | \$328,045 |
| 32 | Indirect Facilities and Administrative Support. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 33 | Medical Expenses and Medical Insurance | \$23,671 | \$0 | \$0 | \$0 | \$2,911,800 | \$2,935,471 |
| 34 | Memberships and Dues. | \$5,062 | \$815 | \$1,140 | \$41,276 | \$27,930 | \$76,223 |
| 35 | Other Operating Expenses. | \$2,236,442 | \$728,307 | \$403,172 | \$2,476,350 | \$12,371,261 | \$18,215,532 |
| 36 | Total Operating Expenses. | \$30,300,992 | \$5,533,370 | \$4,396,865 | \$29,714,057 | \$47,495,355 | \$117,440,639 |
| 37 | Transfers to Institution | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 38 | Total Expenses | \$30,300,992 | \$5,533,370 | \$4,396,865 | \$29,714,057 | \$47,495,355 | \$117,440,639 |
|  | Excess (Deficiencies) of Revenues Over (Under) Expenses | \$37,746,551 | \$4,853,510 | -\$3,303,977 | -\$13,174,545 | -\$25,971,188 | \$150,351 |

