

OMB No. 0607-0912: Approval Expires 10/31/2011

2008 BUSINESS R&D

AND INNOVATION SURVEY

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU FORM

DUE DATE:

Report electronically: www.census.gov/econhelp/brdis

Username: Password:

Reporting electronically allows you to save your work as you go through the form and could save you time.

Report by mail: If you report online, please do not mail in the paper form.

U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

For information or assistance:

- www.census.gov/econhelp/brdis Call 1-800-772-7851, option "5" (8 a.m. – 5 p.m. EST, M-F)
- Write to the address above. Include your 11-digit ID printed on the mailing label.

INFORMATION COPY DO NOT USE TO REPORT

(Please correct any errors in this mailing address)

Your Response is Required by Law

Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

Respondents are not required to respond to any information collection unless it displays a valid approval number from the Office of Management and Budget (OMB). The OMB number appears at the top of this page.

Your Response is Confidential by Law

Title 13, United States Code, requires that your response be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. The law also provides that copies retained in your company's files are immune from legal process.

Thank You – Your Response is Important

The Business R&D and Innovation Survey will provide valuable information for U.S. policy makers as well as industry and academic data users. Better information about R&D and innovation in the U.S. business sector will help leaders make better decisions to strengthen American competitiveness.

Accurate and timely statistical information could not be produced without your continued cooperation and goodwill. Thank you.

~ This survey is jointly conducted by the U.S. Census Bureau and the National Science Foundation ~





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Table of Contents

What does this survey ask?

This survey asks questions about your company's **R&D expenses** as well as R&D that is paid for by customers, the government, and other organizations that are not owned by your company (**funded R&D**). This survey also requests data on your company's R&D employees and intellectual property.

The Business R&D and Innovation Survey is divided into six sections. Each section asks questions about different aspects of R&D at your company. Due to the specialized nature of each section, it may be necessary to collaborate with colleagues in different departments within your company for each section. The sections are color-coded and cover the following topical areas:

	Section 1: Company Information	
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- Asks for information about your company's ownership, business(es), and revenue
- All companies must complete this section to determine whether they are required to complete the rest of the survey

Section 2: R&D Paid for by Your Company (R&D Expense)
 Asks for information about your company's R&D expense and capital expenditures for R&D Best answered by persons with knowledge of your company's accounting concepts and with access to financial records
Section 3: Management and Strategy of R&D Expense
 Asks for strategic and technical information about your company's R&D expense reported in Section 2 Best answered by persons with first-hand knowledge of R&D operations, such as a VP of research
Section 4: R&D Funded or Paid for by Others
 Asks for information about R&D that is paid for by others, such as that paid for by customers or partners Best answered by persons with knowledge of your company's financial records related to contracts and grants
Section 5: R&D Human Resources
 Asks for information about your company's R&D employees Best answered by persons with knowledge of your company's human resources records

Section 6: Intellectual Property, Technology Transfer, and Innovationp.49

- Asks for information about intellectual property, patents, technology transfer activities such as patent licensing, and actions taken to improve company performance
- Best answered by persons with knowledge of your company's patenting, licensing, and general business strategy

Are electronic copies of this survey form available?

You can download PDF copies of this survey from our website: <u>www.census.gov/econhelp/brdis</u>. Downloaded forms are for coordination purposes only and should not be returned to the Census Bureau because they lack the unique barcodes that appear on the form that was mailed to your company.



SECTION 1 Company Information



SECTION 1

General Instructions

What is Research and Development (R&D)?

R&D is planned, creative work aimed at discovering new knowledge or developing new or significantly improved goods and services. It includes 1) activity aimed at acquiring new knowledge or understanding without specific immediate commercial application or use (basic research); 2) activity aimed at solving a specific problem or meeting a specific commercial objective (applied research); and 3) systematic use of research and practical experience to produce new or significantly improved goods, services, or processes (development).

The term Research and Development does not include expenditures for:

- Costs for routine product testing, quality control, and technical services unless they are an integral part of an R&D project
- Market research
- Efficiency surveys or management studies
- · Literary, artistic, or historical projects, such as films, music, or books and other publications
- Prospecting or exploration for natural resources

Can I file this survey electronically?

Yes. You may submit your report by mail or electronically via Census Taker, a web-based form.

How to file electronically

(1) Go to www.census.gov/econhelp/brdis

- (2) Click on Report Online
- (3) Follow the online instructions to log in and respond to this survey

Advantages

- Reduced time and expense to report
- Improved quality through automatic data checks
- Data are saved to secure Census Bureau servers as you complete the form. You can exit the form and resume at a later time without losing your data.
- Save a paper or electronic version of your completed form

Security

- Your information is encrypted at all times
- No cookies are used
- No plug-ins or downloaded software is required

How do I obtain additional information?

Our website www.census.gov/econhelp/brdis has the following information:

- More detailed general information about the Business R&D and Innovation Survey
- Frequently asked questions
- Sample questionnaires
- Worksheets for each section in a format that can be saved and emailed

How do I obtain copies of the final data reports?

Data from this survey, as well as other sources of information on science and technology, are available at the National Science Foundation's website: <u>www.nsf.gov/statistics/</u>.

How should dollar amounts be reported?

Report all dollar amounts rounded to the nearest thousand.

	\$Bil.		Mil		Т	hοι	ı.
Example: If figure is \$179,125,628.00 report:		1	7	9	1	2	6

To speak with a survey analyst, call 1-800-772-7851, option "5" (8 a.m. - 5 p.m. EST, M-F)



1•1	Who is the survey coordinator?
	The survey coordinator is the person at your company responsible for gathering all requested information, ensuring instructions are followed, and submitting the completed survey. The survey coordinator may not be able to personally complete the entire survey, but he or she will be able to request information from other knowledgeable resources within your company. The survey coordinator may be assigned by your company's CEO or another person with oversight of or access to your company's R&D, accounting, human resources, and legal organizations.
	Name Title
	Area code Number Extension Area code Number
	Telephone
	E-mail address
1•2	Did your company cease operations prior to April 1, 2008?
	Yes → Stop here and return the survey form to the U.S. Census Bureau. Alternatively, you may report online at: www.census.gov/econhelp/brdis.
	\square No → Continue with Question 1•3
	I No - Continue with Question 1•3
1•3	Did another <u>U.S.</u> company own more than 50 percent of your company during 2008?
	Yes → Please provide the following information:
	Name of owner (9 digits)
	(MM) (DD) (YYYY)
	Date owner purchased your company
	If your company was purchased <u>before</u> April 1, 2008, stop here. Return this survey to the U.S. Census Bureau or report online at: <u>www.census.gov/econhelp/brdis</u> .
	No → Continue with Question 1•4
1•4	 Did your company do any of the following during 2008? Incur R&D expenses OR Perform R&D that was funded or paid for by others not owned by your company, such as: R&D performed under contract for another company R&D funded by a government grant
	☐ Yes → Complete the rest of this survey beginning with Question 1•5
	NOTE: If your company was either purchased or ceased operations between April 1 and December 31, 2008, complete the survey for the time period from January 1, 2008 to the date of purchase or the date your company ceased operations.
	□ No → Skip to Section 6, page 49



SECTION 1

11018066
Business Codes
Do the business code(s) listed below reflect <u>all applicable codes</u> from the list on pages 8-9 in which your company operated worldwide during 2008?
Why are these codes needed? The codes below are needed to report your sales for Question 1.8. They are also used in Section 2 and Section 4 to collect R&D information.
How did we decide on these codes for your company? We selected the codes using payroll and receipts data contained in our database for your company's domestic establishments and research on your company's global businesses. The codes and descriptions are based on groups of industries from the North American Industry Classification System (NAICS) selected specifically for this form.
NOTE: If you have no business codes printed below, please refer to the list on

NOTE: If you have no business codes printed pages 8-9 and write in the codes that apply to your company.

Yes → Continue with Question 1•6

No → Draw a line through codes that are incorrect. As needed, enter additional codes and descriptions from pages 8 and 9 in the spaces provided.

Business Code (see pages 8-9)	Description

What was the amount of your company's worldwide net sales
and operating revenues-the value of goods and services sold
during the year, net of discounts, returns, and allowances-
during 2008?

Include:

1•6

• Sales and operating revenues for discontinued operations

Exclude:

Non-operating income (i.e. dividends, interest)

• Excise, sales, and other revenue based taxes

1•5



Mil.

Thou.

\$Bil.

(1)	<u>iness code</u> lis Worldwide n	e 2008 sales and op sted or amended on let sales and operat et sales and operati	page 6	of this t nues re	form: ported in (Question	1•6	
Γ	Business Code			(1) Norldwide			(2) Domestic	
	(see page 6)	_	\$Bil.	and reve	Thou.	\$Bil.	s and reve Mil.	Т
a.								
[]						
b								
с.								
0. []						
d								
0								
e. L		1						
f								
a								
g. L]						
h]						
	ess eliminatio. evenues that a							
i	n order to con	solidate the						
Ľ	ousiness codes	L						
j. 1	otal							
			Total eq	uals Que	stion 1.6	Total ed	quals Que	stio

Business codes

(used in Sections 1, 2, and 4)

Aerospace & Defense

- 33641 Aircraft manufacturing
- 33642 Aircraft engine and engine parts manufacturing
- 33643 Other aircraft parts and auxiliary equipment manufacturing
- 33644 Guided missiles, space vehicles, and parts manufacturing
- 33692 Military armored vehicle, tank, and tank components manufacturing
- 33452 Search, detection, navigation, guidance, aeronautical, and nautical system and instruments manufacturing
- 33660 Ship and boat building

Automobiles, Motorcycles, & Components

- 33610 Motor vehicles manufacturing
- 33620 Motor vehicle body and trailer manufacturing
- 33630 Motor vehicle parts manufacturing
- 33691 Motorcycle, bicycle, and parts manufacturing
- 33699 All other transportation equipment manufacturing

Capital Goods

33430	Audio and video equipment manufacturing
33330	Commercial, service industry, temperature
	control, and airflow control machinery
	manufacturing

- 33312 Construction machinery manufacturing
- 23600 Construction of buildings
- 33360 Engine, turbine, and power transmission equipment manufacturing
- 33200 Fabricated metal products manufacturing 33311 Farm machinery and equipment
- manufacturing
- 23700 Heavy and civil engineering construction
- 33322 Industrial machinery manufacturing, except semiconductor machinery
- 33390 Metalworking and other general purpose machinery manufacturing
- 33313 Mining machinery and equipment manufacturing
- 33651 Railroad rolling stock manufacturing
- 33660 Ship and boat building
- 23800 Specialty trade contractors

Commercial and Professional Services (including contract research)

- Accounting, tax preparation, bookkeeping, 54120 and payroll services 54180 Advertising and related services 54130 Architectural, engineering, and related services 56140 **Business support services** 53240 Commercial and industrial machinery and equipment rental and leasing 54110 Legal services 54160 Management, scientific, and technical consulting services Office administrative, facilities, employment, 56190 and other support services 32300 Printing and related support activities 56290 Remediation and other waste management services 54170 Research & development services 54140
- Specialized design services
- 56150 Travel arrangement and reservation services
- **Consumer Goods & Services** 71300 Amusement, gambling, and recreation industries 31500 Apparel manufacturing 33430 Audio and video equipment manufacturing 81110 Automotive repair and maintenance 31210 Beverage manufacturing 51520 Cable and other subscription programming (except Internet) 62440 Child day care services 44800 Clothing and clothing accessories stores 23600 Construction of buildings 53220 Consumer goods and general rental centers 61100 Educational services 33500 Electrical equipment, appliances, and components manufacturing 45410 Electronic shopping and mail-order houses 44300 Electronics and appliance stores 44500 Food and beverage stores 31100 Food manufacturing Food services and drinking places 72200 33700 Furniture and related products manufacturing 45200 General merchandise stores 51600 Internet publishing and broadcasting 56160 Investigation, security, and services to buildings and dwellings 31600 Leather and allied products manufacturing 51200 Motion picture and sound recording (except Internet) 44100 Motor vehicle and parts dealers 51110 Newspaper, periodical, book, and directory publishers (except internet) 81200 Personal care, death care, laundry, and other personal services 51510 Radio and television broadcasting (except Internet) 81190 Repair and maintenance, except automotive 32591 Soap, cleaning compound, and toilet preparations manufacturing 62400 Social assistance (except child day care services) 31300 Textile mill products 31220 Tobacco manufacturing 72100 Traveler accommodation services Energy 21210 Coal mining 22110 Electric power generation, transmission, and distribution 21100 Oil and gas extraction Oil and gas field machinery and equipment 33313 manufacturing 32400 Petroleum and coal products manufacturing 48610 Pipeline transportation of crude oil, refined petroleum, and miscellaneous products, except natural gas 56150 Travel arrangement and reservation services **Financials** 52230 Activities related to credit intermediation
- Agencies, brokerages, and other insurance 52420 related activities
- 52210 Depository credit intermediation
- 52500 Funds, trusts, and other financial vehicles
- 52410 Insurance carriers
- 52100 Monetary authorities-central bank
- 52220 Nondepository credit intermediation



53100 52300	Real estate Securities, commodity contracts, and other financial investments and related activities
Health	Care
33451	Electromedical, electrotherapeutic and
	irradiation apparatus manufacturing
62210	General medical and surgical hospitals
62160	Home health care services
32543 62150	In-vitro diagnostic substances manufacturing Medical and diagnostic laboratories
33910	Medical equipment and supplies manufacturing
62300	Nursing and residential care facilities
62120	Offices of dentists and other health practitioners
62110	Offices of physicians
62190	Outpatient care centers and other ambulatory health care services
32541	Pharmaceutical, medicinal, botanical, and
	biological products (except diagnostic)
	manufacturing
62220	Psychiatric, substance abuse, and specialty hospitals
54170	Research & development services
Inform	ation Technology - Goods and Services
33429	Communication equipment manufacturing,
	except broadcasting, wireless, and telephone apparatus
54150	Computer systems design and related services
33410	Computers and peripheral equipment
	manufacturing
51820	Data processing, hosting, and related services
33500	Electrical equipment, appliances, and components manufacturing
51900	Information services (not elsewhere listed
	in this category)
51810	Internet service providers and web
33460	search portals Manufacturing and reproducing magnetic and
33400	optical media manufacturing
33459	Measuring and control instruments
	manufacturing (not listed elsewhere in
	this category)
33422	Radio and television broadcasting and wireless communications equipment
	manufacturing
33452	Search, detection, navigation, guidance,
	aeronautical, and nautical system and
00440	instruments manufacturing
33440	Semiconductor and other electronic
33321	components manufacturing Semiconductor machinery manufacturing
51120	Software
33421	Telephone apparatus manufacturing
Matar	
Materi	
32511 32790	Basic chemicals manufacturing Cement, concrete, lime, gypsum, and other
32/30	nonmetallic mineral product manufacturing
32710	Clay and glass products manufacturing
33150	Ferrous and nonferrous foundries
33110	Iron and steel mills, ferroalloy, and
21220	steel product from purchased steel Metal ore mining
33130	Nonferrous metals production and processing
21230	Nonmetallic mineral mining and quarrying

- 32592 Paint, adhesive, and other chemical manufacturing
- 32200 Paper manufacturing
- Pesticide, fertilizer, and other agricultural 32530 chemical manufacturing
- 32600 Plastics and rubber products manufacturing
- Resin, synthetic rubber, and artificial 32512 synthetic fibers and filaments manufacturing
- 32591 Soap, cleaning compound, and toilet preparations manufacturing
- 21310 Support activities for solid mineral operations
- 32100 Wood products manufacturing

Telecommunication Service

- Cable and other program distribution 51750
- 51740 Satellite telecommunications
- 51710 Wired telecommunications carriers
- 51720 Wireless telecommunications carriers
- (except satellite) 51790 Telecommunications services (not listed elsewhere)

Transportation

- 48100 Air transportation
- 53210 Automotive equipment rental and leasing
- 49200 Couriers and messengers
- 48200 Rail transportation
- 48700 Scenic and sightseeing transportation
- 48800 Support activities for transportation
- 48500 Transit and ground passenger transportation
- 48400 Truck transportation
- 49300 Warehousing and storage
- 48300 Water transportation

Utilities

- 22110 Electric power generation, transmission, and distribution
- 22120 Natural gas distribution
- Remediation and other waste 56290 management services
- 56210 Waste collection, treatment, and disposal
- 22130 Water, sewage, and other systems

Business Codes Not Elsewhere Classified

- 53300 Lessors of nonfinancial intangible assets
- 55100 Management of companies and enterprises
- 42300 Merchant wholesalers, durable goods
- 42400 Merchant wholesalers, nondurable goods
- 33990 Miscellaneous manufacturing (not listed elsewhere)
- 71200 Museums, historical sites, and similar institutions
- 45490 Nonstore retailers, except electronic shopping and mail-order houses
- 71100 Performing arts, spectator sports, and related industries
- 54190 Professional, scientific, and technical services (not listed elsewhere)
- Retail trade stores, including gasoline stations 45990 (not listed elsewhere)
- 42500 Wholesale electronic markets and agents and brokers









SECTION 2

R&D Paid for by Your Company (R&D Expense)

Who should answer this section?

Persons familiar with accounting concepts and with access to financial records related to your company's R&D activities should complete this section.

Form BRDI-1 (12-17-08)



SECTION 2 – R&D Paid for by Your Company (R&D Expense)

What does this section cover?

This section requests financial information about your company's R&D expenses and capital expenditures for R&D. This section requests information about your company's R&D at multiple levels of detail: for your worldwide consolidated enterprise, for units or parts of your company defined by geography (countries, states, specific location), and for parts of your company defined by business code.

What is the reporting unit?

The reporting unit is your company, including all subsidiaries and divisions. Include operations of subsidiary companies where there is more than 50 percent ownership. Also, include data for discontinued operations.

What does "R&D performed by your company" mean?

This section uses two different concepts to collect information about your company's R&D: an accounting concept, R&D expense, and a physical concept, R&D performed by your company. The amount of R&D reported using these two concepts may differ.

Report <u>R&D expense</u> according to accounting definitions used by your company. For more information refer to Financial Accounting Standards Board (FASB) Statement of Accounting Standards No. 2 (Accounting for Research and Development Costs). For this survey, report R&D expense even if the amount is not considered material to your company.

<u>R&D performed by your company</u> includes all costs for R&D performed by your company's full-time, part-time, and temporary employees. It excludes costs for R&D performed by others not owned by your company, such as contract research organizations, universities, and federal laboratories.

What do the terms "worldwide" and "domestic" mean?

The term "worldwide" refers to all geographic locations, including the United States. The term "domestic" refers to the 50 United States and the District of Columbia only.

How should dollar amounts be reported?

Report all dollar amounts rounded to the nearest thousand.

	\$Bil.		Mil		Т	hοι	ı.
Example: If figure is \$179,125,628.00 report:		1	7	9	1	2	6

Are estimates acceptable?

Yes, estimates are acceptable. Please report <u>all</u> items to the best of your ability.

How should I answer a question that does not apply to my company?

Enter "0" if a question or category does not apply to your company.

What time period should be reported?

Report data for calendar year 2008, if possible, or for your company's fiscal year ending between April 2008 and March 2009.

NOTE: If your company was either purchased or ceased operations between April 1 and December 31, 2008, complete the survey for the time period from January 1, 2008 to the date of purchase or the date your company ceased operations.

To speak with a survey analyst, call 1-800-772-7851, option "5" (8 a.m. - 5 p.m. EST, M-F)





NOTE: If your company is owned by a non-U.S. company, do not include data for your foreign owner or for any other affiliated companies not owned by your company.

 R R R of e 	Elude: &D expenses for all foreign and domestic subsidiaries and divisions wned by your company &D services purchased from others, including medical clinical trials &D in social sciences-the application of scientific methods to the study f the human aspects of the world, including such disciplines as conomics and psychology &D expenses for discontinued operations	\$Bil.	Mil.
 Rational and the second seco	clude: &D costs paid for by others not owned by your company (these costs re reported in Section 4), such as: Costs for customer-sponsored R&D Costs associated with contract services your company provides to others Costs for R&D funded by government grants/contracts Costs reimbursed by business partners, such as through cost-sharing agreements &D costs paid for by your foreign owner, if your company is oreign-owned apital expenditures for R&D (report domestic capital expenditures for &D in Question 2.15) larket and advertising research &D from acquired companies prior to acquisition (in-process R&D) osts for routine product testing, quality control, and technical services nless they are an integral part of an R&D project adependent research and development (IR&D) costs for which your ompany anticipates reimbursement by the U.S. federal government arough indirect charges on government contracts (these costs are aported in Section 4)		
Wa	s the amount entered in Question 2•1 greater than zero?		
	Yes → Continue with Question 2•3		
	No → Skip to Section 4		
Hov Que hov you		\$Bil.	Mil.
Hov Que hov you	No → Skip to Section 4 w much of the 2008 worldwide R&D expense reported in estion 2•1 was for <u>R&D performed by your company</u> and w much was for <u>R&D performed by others not owned by</u> ar company?	\$Bil.	
Hov Qua hov you a. f	No → Skip to Section 4 w much of the 2008 worldwide R&D expense reported in estion 2•1 was for <u>R&D performed by your company</u> and w much was for <u>R&D performed by others not owned by</u> <u>ur company</u> ? R&D performed by your company	\$Bil.	
Hov Que hov you a. F	No → Skip to Section 4 w much of the 2008 worldwide R&D expense reported in estion 2-1 was for <u>R&D performed by your company</u> and w much was for <u>R&D performed by others not owned by</u> ar company? R&D performed by your company	\$Bil.	

2•4	How much of the 20				\$Bil.	Mil.	Thou.
	Question 2•1 was for of employees exclude			-wages and salaries			
	or employees exclu	ung the cost	or mige	Dellerita:			
0.5							
2•5	by others not owne			e for <u>R&D performed</u> ported in Question			
	2•3, line b, was per				\$Bil.	Mil.	Thou
	organizations?				φDII.	IVIII.	Thou.
	a. Companies located	l inside the Uni	ted States				
	·						
	b. Companies located	d <u>outside</u> the Ur	nited State	9S			
	c. U.S. federal govern	nment agencies	or labora	tories			
	d. U.S. state and loca	l government a	igencies o	r laboratories			
	e. Foreign governme	nt agencies or I	aboratorie	98			
	f. Universities, colleg						
	principal investigat	tors) located <u>ins</u>	<u>side</u> the U	nited States			
	g. Universities, colleg						
	principal investigat	tors) located <u>ou</u>	tside the	United States			
	n. All other organizat	lons					
	Total P&D parfo	mad by ather		Question 2.3, line b)			
	1. Total not perior	med by other	s (equais				
2•6	How much of the R	&D performed	l by your	company in 2008 repo	orted in	n Questi	on 2•3
	line a, was perform				ntou n	Lacott	011 2-07
	R&D performed by yo	our company by	country	should reflect the actual loc	ation wł	nere your	
	company performed R8	kD.	-				
		\$Bil. Mil.	Thou.		\$Bil.	Mil.	Thou
	a. United States	φDII. IVIII.	THOU.		Э DΠ.	IVIII.	Thou.
	(domestic)			h. Ireland			
	b. Puerto Rico			i. Israel			
	c. Canada			j. Italy			
	d. China			k. Japan			
	e. France			I. Russia			
	f. Germany			m. Singapore			
	n India			n Couth Kours			
	g. India			n. South Korea			

Question continues on next page

2•6	(Continued)			
	\$Bil. Mil. Thou.	\$Bil.	Mil.	Thou.
	o. Sweden q. All other			
	r. Total (equals			
	Question 2-3,			
	p. United Kingdom			
2•7	How much of the domestic DPD performed by your company	¢D:I	N.4:1	Theu
2.7	How much of the <u>domestic R&D performed by your company</u> in 2008 reported in Question 2•6, line a, was paid for by your	\$Bil.	Mil.	Thou.
	company's foreign operations or foreign subsidiaries?			
2.0	How much of the domestic DPD performed by your company			
2•8	How much of the <u>domestic R&D performed by your company</u> reported in Question 2•6, line a, was for the following <u>types</u>			
	of costs?	\$Bil.	Mil.	Thou.
	a. Gross annual payroll-wages and salaries of R&D employees			
	and officers excluding fringe benefits			
	b. Employer's cost for fringe benefits			
	Include:			
	 Disability benefits Life and medical insurance 			
	 Paid holidays, time off benefits, vacation, annual, sick, and maternity leave 			
	Retirement benefits, pension, and social security contributions			
	c. Stack based componentian			
	c. Stock-based compensation			
	d. Temporary staffing and leased employees			
	Include:			
	 Costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel 			
	All charges for payroll, benefits, and services			
	e. Expensed equipment			
	f. Materials and supplies			
	a lagge and reptal neumants			
	g. Lease and rental payments			
	h. Depreciation and amortization on R&D property and equipment			
	i. All other costs			
	j. Total (equals Question 2.6, line a)			
		·		· · · · · · · · · · · · · · · · · · ·

2•9

How much of the <u>domestic R&D performed by your company</u> reported in Question 2•6, line a, was performed in each <u>state</u> (including the District of Columbia) in 2008?

	\$Bil.	Mil.	Thou.		\$Bil.	Mil.	Thou.
Alabama				Massachusetts			
Alaska				Michigan			
A .				N.4.			
Arizona				Minnesota			
Arkansas				Mississippi			
Arkansas				мізэізэіррі			
California				Missouri			
		1 1					
Colorado				Montana			
Connecticut				Nebraska			
Delaware				Nevada			
District of Columbia				Now Hampshire			
				New Hampshire			
Florida				New Jersey			
Georgia				New Mexico			
Hawaii				New York			
ldaho				North Carolina			
Illinois				North Dakota			
IIIIII015							
Indiana				Ohio			
lowa				Oklahoma			
Kansas				Oregon			
				D			
Kentucky				Pennsylvania			
Louisiana				Rhode Island			
Maine				South Carolina			
Maryland				South Dakota			
		Question	continue	s on next page			

Tennessee Texas Washington West Virginia Utah Vermont Virginia Virginia At what domestic location did your company perform the largest dollar amore R&D in 2008?	
Texas West Virginia Utah Wisconsin Vermont Wyoming Virginia Utah Virginia Utah Vermont Utah Vermont Utah Virginia Utah Vermont Utah Virginia Utah Virginia Utah Utah Utah Virginia Utah Utah Utah Utah Utah Vermont Utah Virginia Utah Utah Utah Utah Utah Utah Utah Virginia Utah Utah Utah Uta	
Utah Wisconsin Vermont Wyoming Virginia Vermont in the largest dollar amount	
Vermont Wyoming Virginia Total (equals Question 2·6, line a)	
Virginia Total (equals Question 2·6, line a) At what domestic location did your company perform the largest dollar among	
Virginia	
At what domestic location did your company perform the largest dollar amo	
City State ZIP	•
Address 2	
City State ZIP	•
How much of the domestic R&D performed by your\$Bil.Mil.company reported in Question 2•6, line a, was from the	. 1
location identified in Question 2•10?	



R&D by business code

2-12 How much of the <u>worldwide R&D expense</u> reported in Question 2-1 was for each <u>business code</u> listed or amended on page 6 of this form?

Allocate R&D that is applicable to more than one business code on a reasonable basis. Allocation in proportion to operating revenues is acceptable unless some alternative allocation basis is more appropriate.

	Business Code		World	wide R&D	expense
	(see page 6)		\$Bil.	Mil.	Thou.
a.					
b.					
c.					
d.					
e.					
0.					
f.					
1.					
a					
g.					
L.					
h.		•••••••••••••••••••••••••••••••••••••••			
1.	Total (equals (Question 2.1)			
			· · · · · ·		
L	and manage of the	worldwide PSD expense reported in	¢D:I	N.4.1	Theu

2•13 How much of the worldwide R&D expense reported in Question 2•1 was a <u>domestic R&D expense</u>-R&D paid for by your company's domestic operations?

\$Bil.	Mil.	Thou.			

	siness Code see page 6)			R	(1) Domesti &D expe			by your cor		(2) Domestic R&D perf by your compa	
		-	\$B	il.	Mil.	Thou.	\$Bil.	Mil.			
a.											
]							T		
]									
]									
			· · · · · · L								
									Τ		
]	·····								
Т											
		」	·····								
]	·····								
_]							T		
	al										
			Tot	al eq	uals Que	stion 2·13	Total e	quals Qu line a			
		···· /·					\$Bil.	Mil.	Т		
		our company's <u>do</u> R&D operations?			expenal	tures	1				
200											
1 200					for R&	D.					
low n	nuch of th	e <u>domestic capita</u>	al expenditu	res					T		
ow n oerat	nuch of th tions repo pries?	e <u>domestic capita</u> rted in Question 2	•15 was fo	res r the	e follow	ving	\$Bil.	Mil.			
ow n oerat tego	tions repo pries?	rted in Question 2	2•15 was fo	r th		-		Mil.			
w n erat tego	tions repo pries?	e <u>domestic capita</u> rted in Question 2	2•15 was fo	r th		-		Miil.	T		
v n rat ego	tions repor pries?	rted in Question 2	2•15 was fo	r th				Mii.			
w n erat ego Stru	tions repor pries?	rted in Question 2	2•15 was fo	r th							
rat ego tru qu	tions repor pries? Ictures	rted in Question 2	2•15 was fo	r th							
rat go tru qu	tions repor pries? Ictures	rted in Question 2	2•15 was fo	r th							
erat ego Stru Equ Cap	tions repor pries? ictures ipment italized soft	rted in Question 2	2•15 was fo	• • • • •				Mill.			
w m ego Stru Equ Cap	tions repon pries? ictures ipment italized soft other capita	rted in Question 2	2•15 was fo	ns ins							

IOTE: The total for this question is the 2009 projection of what is rep R&D performed by your company at domestic locations	sorted i \$Bil.	n questic Mil.	on 2·1. Thou.
	\$Bil.	Mil.	Thou.
R&D performed by your company at foreign locations			
R&D performed by others not owned by your company, such as contract research organizations, universities, and government labs			
 Include: If your company is foreign-owned, include your R&D expense that paid for R&D performed by your foreign owner 			
Total projected worldwide R&D expense for 2009			
ing information			
the information in this section reported on a calendar year bas	sis?		
Yes → Continue			
$N_{0} \rightarrow$ Enter time period covered below:			
(MM) (YYYY) (MM) (YYYY)			
From To			
pproximately how long did it take to complete Section 2?			Hou
ease list the names and titles of the persons who provided dat	a for t	his sect	ion.
Title			
(12-17-08)			
	Include: • If your company is foreign-owned, include your R&D expense that paid for R&D performed by your foreign owner • Total projected worldwide R&D expense for 2009	Include: • If your company is foreign-owned, include your R&D expense that paid for R&D performed by your foreign owner • Total projected worldwide R&D expense for 2009	Include: • If your company is foreign-owned, include your R&D expense that paid • for R&D performed by your foreign owner • • • • • • • • • • • • • • • • • • •

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SECTION 3

Management and Strategy of R&D Expense

Who should answer this section?

Persons familiar with the technical, managerial, and strategic aspects of your company's R&D should complete this section.

In order to complete this section, you will need to copy your company's answers from Questions 2.1, 2.4, and 2.6 in Section 2 to Questions 3.1, 3.2, and 3.3.



SECTION 3 – Management and Strategy of R&D Expense

What does this section cover?

This section requests information about the characteristics of the R&D expenses your company reported in Section 2. This section requests information about your company's worldwide consolidated R&D and R&D your company performs in the domestic United States. Similar information about R&D funded or paid for by others not owned by your company, such as costs for customer-sponsored R&D and R&D funded by government grants/contracts, is requested in Section 4.

What is the reporting unit?

The reporting unit is your company, including all subsidiaries and divisions. Include operations of subsidiary companies where there is more than 50 percent ownership. Also, include data for discontinued operations.

What does "R&D performed by your company" mean?

This section uses two different concepts to collect information about your company's R&D: an accounting concept, R&D expense, and a physical concept, R&D performed by your company. The amount of R&D reported using these two concepts may differ.

<u>R&D expense</u> is based on accounting definitions used by your company. For more information refer to Financial Accounting Standards Board (FASB) Statement of Accounting Standards No. 2 (Accounting for Research and Development Costs). For this survey, report R&D expense even if the amount is not considered material to your company.

<u>R&D performed by your company</u> includes all costs for R&D performed by your company's full-time, part-time, and temporary employees. It excludes costs for R&D performed by others not owned by your company, such as contract research organizations, universities, and federal laboratories.

What do the terms "worldwide" and "domestic" mean?

The term "worldwide" refers to all geographic locations, including the United States. The term "domestic" refers to the 50 United States and the District of Columbia only.

How should dollar amounts be reported?

Report all dollar amounts rounded to the nearest thousand.

	\$Bil.	\$Bil. Mil.			Thou.		
Example: If figure is \$179,125,628.00 report:		1	7	9	1	2	6

Are estimates acceptable?

Yes, estimates are acceptable. Please report <u>all</u> items to the best of your ability.

How should I answer a question that does not apply to my company?

Enter "0" if a question or category does not apply to your company.

What time period should be reported?

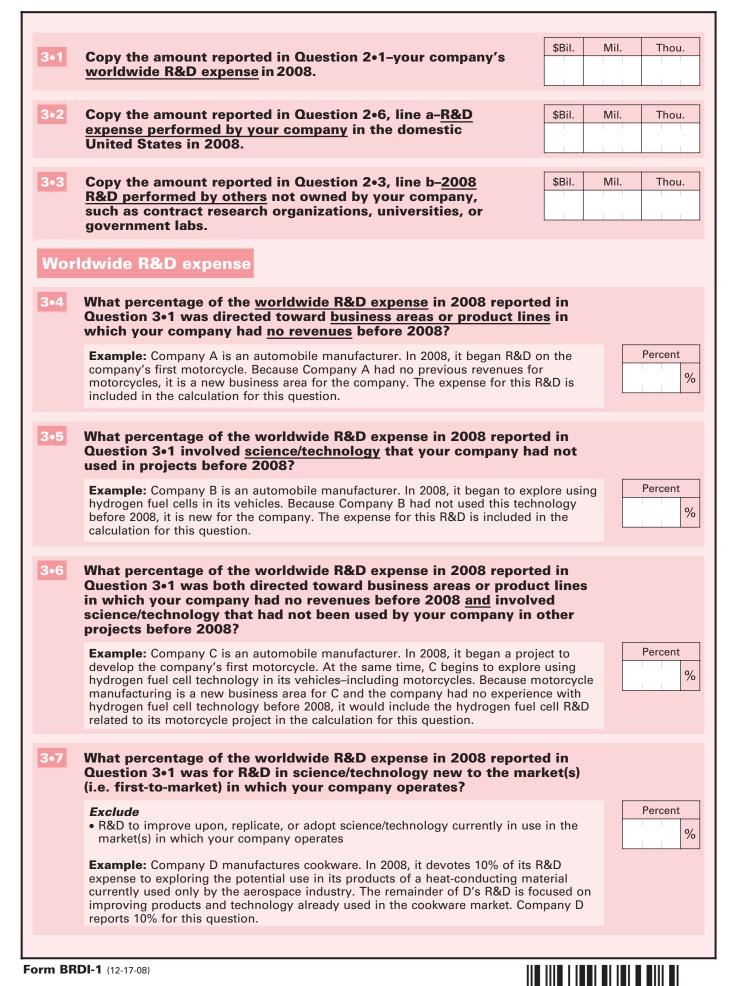
Report data for calendar year 2008, if possible, or for your company's fiscal year ending between April 2008 and March 2009.

NOTE: If your company was either purchased or ceased operations between April 1 and December 31, 2008, complete the survey for the time period from January 1, 2008 to the date of purchase or the date your company ceased operations.

To speak with a survey analyst, call 1-800-772-7851, option "5" (8 a.m. - 5 p.m. EST, M-F)



NOTE: If your company is owned by a non-U.S. company, do not include data for your foreign owner or for any other affiliated companies not owned by your company.



SECTION 3

Wor	dwide R&D agreements			
3•8	What percentage of the <u>worldwide R&D expense</u> in 2008 reported in Question 3•1 was for <u>R&D agreements</u> ?			
	R&D agreements involve two or more parties pooling resources and expertise to undertake R&D and share in any resulting intellectual property. R&D agreements involve shared risk and shared reward.	,	Percen	nt %
3•9	What percentage of the worldwide R&D expense in 2008 reported in Question 3•1 was for R&D agreements with <u>for-profit companies</u> ?		Percen	t ////////////////////////////////////
3•10	What percentage of the worldwide R&D expense in 2008 reported in Question 3•1 was for R&D agreements with <u>U.S. federal government</u> agencies or laboratories?		Percen	t %
3•11	What percentage of the worldwide R&D expense in 2008 reported in Question 3•1 was for R&D agreements with <u>universities, colleges, and</u> academic researchers, including individual principal investigators?		Percen	t ////////////////////////////////////
3•12	What percentage of the worldwide R&D expense in 2008 reported in Question 3•1 was for R&D agreements with <u>nonprofit organizations</u> other than universities and colleges?		Percen	t %
3•13	In 2008, how many <u>new</u> R&D agreements did your company enter into?		Num	ber
3•14	Did the new R&D agreements reported in Question 3•13 involve agreem following types of organizations?	ents v	with th	ne
	a. For-profit companies located <u>inside</u> the United States	Yes		No
	b. For-profit companies located <u>outside</u> the United States	Yes		No
	c. U.S. federal government agencies or laboratories.	Yes		No
	d. Universities, colleges, and academic researchers, including individual principal investigators.	Yes		No
	e. Foreign government agencies or laboratories	Yes		No
3•15	Did the new R&D agreements reported in Question 3•13 involve agreem the following?	ents v	with	
	a. Customers	Yes		No
	b. Vendors/suppliers	Yes		No
	c. Competitors	Yes		No

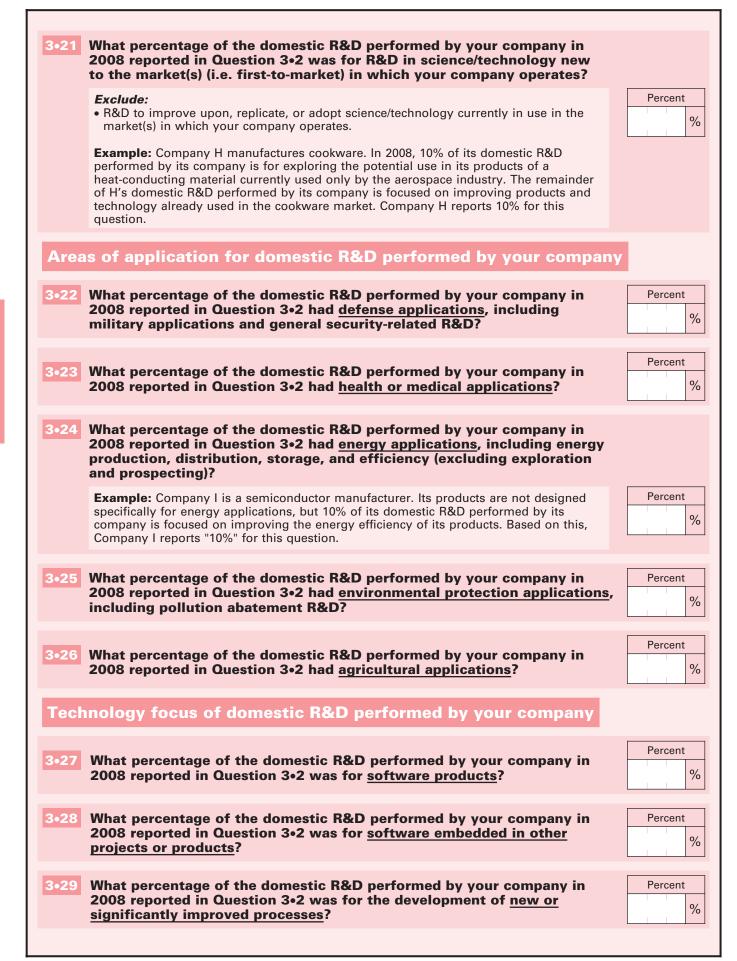
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Char part	acteristics of domestic R&D performed by your company that was of your R&D expense
	estions 3•16 through 3•39, the reported amounts exclude R&D funded or paid by a, which is reported in Section 4.
3•16	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was for the following categories? Percent
	a. <u>Research</u> -planned, systematic pursuit of new knowledge or understanding
	b. <u>Development</u> -systematic use of research and practical experience to produce new or significantly improved goods, services, or processes
	c. Total
3•17	If you reported any research in Question 3•16, line a, what percentage of that research was for the following categories?
	a. <u>Applied research</u> -activity aimed at solving a specific problem or meeting a specific commercial objective
	b. <u>Basic research</u> -activity aimed at acquiring new knowledge or understanding without specific immediate commercial application or use
	c. Total
3•18	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was directed toward <u>business areas or product lines</u> in which your company had <u>no revenues</u> before 2008?
	Example: Company E is an automobile manufacturer. In 2008, it began R&D at its U.S. facilities on the company's first motorcycle. Because Company E had no previous revenues for motorcycles, it is a new business area for the company. The costs for this R&D are included in the calculation for this question.
3•19	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 involved <u>science/technology</u> that your company had not used in projects before 2008?
	Example: Company F is an automobile manufacturer. In 2008, it began to explore using hydrogen fuel cells in its vehicles at its U.S. R&D facility. Because Company F had not used this technology before 2008, it is new for the company. The costs for this R&D are included in the calculation for this question.
3•20	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was both directed toward business areas or product lines in which your company had no revenues before 2008 and involved science/technology that had not been used by your company in other projects before 2008?
	Example: Company G is an automobile manufacturer. In 2008, it began a project to develop the company's first motorcycle. At the same time, G begins to explore using hydrogen fuel cell technology in its vehicles-including motorcycles-at its U.S. R&D facility. Because motorcycle manufacturing is a new business area for G and the company had no experience with hydrogen fuel cell technology before 2008, it would include the hydrogen fuel cell R&D related to its motorcycle project in the calculation for this question.

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3•30	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was for <u>medical clinical trials</u> ?	Percent %
3•31	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was for the <u>production of prototypes</u> ?	Percent %
3•32	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was for the <u>operation of pilot plants</u> ?	Percent %
3•33	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was for <u>biotechnology</u> -the use of cellular and bio-molecular processes to solve problems or make useful products?	Percent %
3•34	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was for <u>nanotechnology</u> –science and technology involving work at the nanometer scale?	Percent %
3•35	What percentage of the domestic R&D performed by your company in 2008 reported in Question 3•2 was for <u>social sciences</u> -the application of scientific methods to the study of human aspects of the world, including such disciplines as economics and psychology?	Percent %
R&D	performed by others	
3•36	 What percentage of the <u>R&D performed by others</u> not owned by your company reported in Question 3•3 was for the following categories? a. <u>Research</u>-planned, systematic pursuit of new knowledge or understanding b. <u>Development</u>-systematic use of research and practical experience to produce new or significantly improved goods, services, or processes 	Percent %
	c. Total	100%
3•37	 If you reported any research in Question 3-36, line a, what percentage of that research was for the following categories? a. <u>Applied research</u>-activity aimed at solving a specific problem or meeting a specific commercial objective	Percent %
	 <u>Basic research</u>-activity aimed at acquiring new knowledge or understanding without specific immediate commercial application or use 	%
	c. Total	100%
3•38	What percentage of the R&D performed by others reported in Question 3•3 was for <u>medical clinical trials</u> ?	Percent %
3•39	What percentage of the R&D performed by others reported in Question 3•3 was for the <u>production of prototypes</u> ?	Percent %

3•40	Did your company perform any of the following activities with unive	ersit	ies, st	udent	ts,
	or academic faculty in 2008?				
	a. Hired academic consultants for short-term projects in science and engineering		Yes		N
	 b. Hosted student interns pursuing undergraduate or graduate degrees in science or engineering for at least one month 		Yes		N
	c. Hosted post-doctoral fellows in science or engineering for at least one month		Yes		N
	d. Scientists or engineers from your company that served as visiting scientists or engineers at a college or university for at least one month.		Yes		N
	e. Made monetary gifts to universities or colleges that were restricted to supporting R&D		Yes		N
Com	pany characteristics				
3•41	Were the following statements true for your company in 2008?				
	a. This company has been in business for fewer than 5 years as of December 31, 2008		Yes		N
	b. This company's primary mission in 2008 was to commercialize science/technology discovered or developed by academic researchers		Yes		N
	c. This company received venture capital funding in 2008		Yes		N
Repo	orting information				
3•42	Is the information in this section reported on a calendar year basis?				
	☐ Yes → Continue				
	No → Enter time period covered below:				
	(MM) (YYYY) (MM) (YYYY) From				
3•43	Approximately how long did it take to complete Section 3?			Но	oui
3•44	Please list the names and titles of the persons who provided data for	or th	is sect	ion.	
Name	Title				

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SECTION 4

R&D Funded or Paid for by Others

Who should answer this section?

Persons familiar with accounting concepts and with access to financial records related to your company's R&D activities that are funded or paid for by others (funded R&D), including R&D paid for by customers and R&D supported by government contracts and grants should complete this section.

Please answer Questions 4.1 to 4.3 to see if your company should fill out this section.

SECTION 4 – R&D Funded or Paid for by Others

What does this section cover?

This section requests information about your company's R&D activities that are funded or paid for by others not owned by your company (funded R&D). R&D reported in Section 2 should not be included in responses to this section.

What is the reporting unit?

The reporting unit is your company, including all subsidiaries and divisions. Include operations of subsidiary companies where there is more than 50 percent ownership. Also, include data for discontinued operations.

NOTE: If your company is owned by a non-U.S. company, you should report the cost of R&D reimbursed by both your foreign owner and other affiliated companies not owned by your company in this section.

What is funded R&D?

Funded R&D is R&D your company performs that is funded or paid for by others not owned by your company. Examples of funded R&D include R&D performed under contract for a customer, R&D supported by a government grant, and R&D that is performed under a reimbursable agreement with business partners.

Because the costs for this work are not paid for by your company, they are not accounted for as R&D expenses, even though the nature of the work may be identical to other activities that are accounted for as R&D expenses by your company.

What do the terms "worldwide" and "domestic" mean?

The term "worldwide" refers to all geographic locations, including the United States. The term "domestic" refers to the 50 United States and the District of Columbia only.

How should dollar amounts be reported?

Report all dollar amounts rounded to the nearest thousand.

	\$Bil.		Mil		Т	hou	ı.
Example: If figure is \$179,125,628.00 report:		1	7	9	1	2	6

Are estimates acceptable?

Yes, estimates are acceptable. Please report <u>all</u> items to the best of your ability.

How should I answer a question that does not apply to my company?

Enter "0" if a question or category does not apply to your company.

What time period should be reported?

Report data for calendar year 2008, if possible, or for your company's fiscal year ending between April 2008 and March 2009.

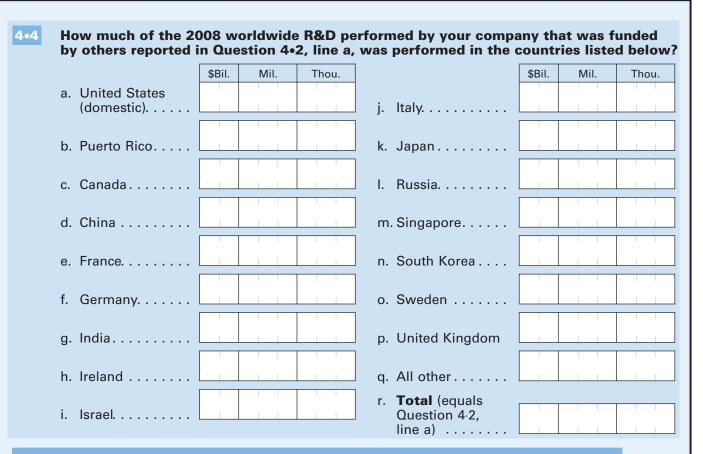
NOTE: If your company was either purchased or ceased operations between April 1 and December 31, 2008, complete the survey for the time period from January 1, 2008 to the date of purchase or the date your company ceased operations.

To speak with a survey analyst, call 1-800-772-7851, option "5" (8 a.m. - 5 p.m. EST, M-F)



1	What were your company's total <u>worldwide</u> costs in 2008 for R&D that was funded or paid for by others not owned by your company?			
	 Include: Cost of sales and indirect costs, such as overhead for contract R&D services provided to others not owned by your company R&D costs paid for by your foreign owner, if your company is foreign-owned Costs for R&D supported by grants from government agencies or private foundations Costs paid for by others for the development, production, and testing of prototypes prior to their introduction to the market Costs paid for by others for phase I - III medical clinical trials of medical products Independent research and development (IR&D) costs for which your company anticipates reimbursement by the U.S. federal government through indirect charges on government contracts Costs reimbursed by business partners, such as through cost-sharing agreements Exclude: Costs for routine product testing, quality control, and technical services unless they are an integral part of an R&D project Costs for routine testing of products currently on the market Costs for routine testing of products currently on the market 	\$Bil.	Mil.	Thou
2	 become for medical products Costs for R&D performed by FFRDCs (Federally Funded Research and Development Centers) your company administers Bid and proposal (B&P) costs How much of the 2008 worldwide costs reported in Question 4-1 for R&D that was funded or paid for by others not owned by your company was for <u>R&D performed by your company</u> and how much was for <u>R&D performed by others not owned by your company</u> , such as subcontractors or subgrantees?			
		\$Bil.	Mil.	Thou
	a. R&D performed by your company			
	 Include: All costs for R&D performed by your company's full-time, part-time, and temporary employees 			
	b. R&D performed by others not owned by your company, such as subcontractors or subgrantees			
	c. Total (equals Question 4.1)			
3	Was the amount entered in Question 4•2, line a, greater than ze	ro?		
	☐ Yes → Continue with Question 4•4			

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Domestic R&D performed by your company that was funded by others

4-5 How much of the domestic **R&D** performed by your company that was funded by others reported in Question 4-4, line a, was for each <u>business code</u> listed or amended on page 6 of this form?

Allocate R&D that is applicable to more than one business code on a reasonable basis. Allocation in proportion to operating revenues is acceptable unless some alternative allocation basis is more appropriate.

	Business Code (see page 6)		\$Bil.	Mil.	Thou.
			φDii.		Thou.
a.				I I	
b.					
c.					
d.					
e.					
f.					
g.					
		Question continues on next page			

4•5	(Continued)			
	Business Code (see page 6)			
		\$Bil.	Mil.	Thou.
	h			
	i. Total (equals Question 4.4, line a)			
4•6	How much of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, was for the following types of costs?			
		\$Bil.	Mil.	Thou.
	a. Gross annual payroll–wages and salaries of R&D employees and officers excluding fringe benefits			
	b. Employer's cost for fringe benefits			
	 Include: Disability benefits Life and medical insurance Paid holidays, time off benefits, vacation, annual, sick, and maternity leave Retirement benefits, pension, and social security contributions 			
	c. Stock-based compensation			
	d. Temporary staffing and leased employees			
	 Include: Costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel All charges for payroll, benefits, and services 			
	e. Expensed equipment			
	f. Materials and supplies			
	g. Lease and rental payments			
	g			
	h. Depreciation and amortization on R&D property and equipment			
	i. All other costs			
	j. Total (equals Question 4.4, line a)			

4•7	How much of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, was performed under each of the following types of agreements?			
		\$Bil.	Mil.	Thou.
	a. Contracts (include direct or prime contracts and subcontracts)			
	b. Grants, reimbursements, and all other agreements			
	c. Total (equals Question 4.4, line a)			
4•8	How much of the domestic R&D performed by your company that others reported in Question 4•4, line a, was <u>funded by each of th</u>			by
	IncludeIf your company is a subcontractor or subgrantee, report the original source of	of fund	ing	
	Example: Company K is a car manufacturer and Company L is a glass manufactor Company K is awarded a U.S. federal government contract to develop a new the Company K performs some of the R&D itself and subcontracts the development glass windshield to Company L. Both Company K and Company L would include this project in the calculation for line c of this question.	/pe of a it of the	armored c e car's bul	letproof
		\$Bil.	Mil.	Thou.
	a. Other companies located <u>inside</u> the United States			
	b. Other companies located <u>outside</u> the United States			
	c. U.S. federal government agencies or laboratories			
	 d. U.S. state government agencies or laboratories (50 United States and D.C.) 			
	e. Foreign government agencies or laboratories			
	f. All other organizations inside the United States			
	g. All other organizations located <u>outside</u> the United States			
	h. Total (equals Question 4.4, line a)			

	How much of the <u>R&D funded by other companies</u> reported in Question 4•8, lines a and b, was funded by the following			
	types of companies?	\$Bil.	Mil.	Thou.
	a. Aerospace			
	b. Computer products			
	c. Electronic products			
	d. Motor vehicles			
	e. Petrochemicals			
	f. Pharmaceuticals			
	g. All other companies			
	h. Total (equals Question 4.8, lines a and b)			
4•10	How much of the <u>R&D funded by U.S. federal government</u> agencies or laboratories reported in Question 4•8, line c, was funded by the following agencies?	\$Bil.	D.4:1	Theu
	······································	φםн.	Mil.	Thou.
	a. Department of Defense			
	b. Department of Energy			
	b. Department of Energyc. National Aeronautics and Space Administration			
	c. National Aeronautics and Space Administration			
	c. National Aeronautics and Space Administration			
	c. National Aeronautics and Space Administration			
	 c. National Aeronautics and Space Administration			
4•11	 c. National Aeronautics and Space Administration			
4•11	 c. National Aeronautics and Space Administration			Thou.
4•11	 c. National Aeronautics and Space Administration			
4•11	 c. National Aeronautics and Space Administration			

(3) 2008 total domestic R&D performed by your company	that was funded by others
reported in Question 4•4, line a	

	(1) Federal		(2) Nonfederal				(3) Total			
	\$Bil.	Mil.	Thou.	\$Bil.	Mil.	Thou.	\$Bil.	Mil.	Thou.	
Alabama										
Alaska										
Arizona										
Arkansas										
California										
									1	
Colorado										
Connecticut										
Delaware										
District of Columbia										
Florida										
Georgia		I								
Hawaii										
ldaho										
Illinois										
Indiana										
lowa										
Kansas										
Kentucky										
Louisiana										
		Ques	stion conti	nues on	next pag	e				

(Continued)		(1) Federa			(2) Nonfede	ral		(3) Total	
	\$Bil.	Mil.	Thou.	\$Bil.	Mil.	Thou.	\$Bil.	Mil.	Tho
Maine									
Maryland									
Massachusetts									
Michigan									
Minnesota									
Mississippi									
Missouri									
Missouri									
Montana									
Nebraska									
Nevada									
New Hampshire									
New Jersey									
		1							
New Mexico									
New York									
North Carolina									
North Dakota									
Ohio									
Oklahoma									
Oregon									
Pennsylvania									
Rhode Island									

12 (Continued)									
		(1) Federa	ı		(2) Nonfede	eral		(3) Total	
	\$Bil.	Mil.	Thou.	\$Bil.	Mil.	Thou.	\$Bil.	Mil.	Thou.
South Carolina									
South Dakota									
Tennessee									
Texas									
Utah									
Vermont									
Virginia									
-									
Washington									
West Virginia									
Wisconsin									
Wyoming									
Total									
l otal	Total e	equals 0 4·8, line	luestion c				Total	l equals C 4·4, line	
13 What are your co	omnoni		dwido p	rejected	l costa i	n	\$Bil.	Mil.	Thou
2009 for R&D pe paid for by othe	erforme	ed by y	our comp	bany tha	t will be	6			Indu
How much of th performed by yo							\$Bil.	Mil.	Thou
others reported the domestic Un	in Ques	stion 4							
15 How much of th R&D performed	by you	r comp stion 4	oany that ∙14 will k	will be	paid for		\$Bil.	Mil.	Thou.
others reported U.S. federal gov									

	racteristics of domestic R&D performed by your company that v led by others	was
4•16	What percentage of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, was for the following categories?	Percent
	a. <u>Research</u> -planned, systematic pursuit of new knowledge or understanding	
	b. <u>Development</u> -systematic use of research and practical experience to produce new or significantly improved goods, services, or processes	
	c. Total	1009
4•17	If you reported any research in Question 4•16, line a, what percentage of that research was for the following categories?	Percent
	a. <u>Applied research</u> -activity aimed at solving a specific problem or meeting a specific commercial objective	9
	b. <u>Basic research</u> -activity aimed at acquiring new knowledge or understanding without specific immediate commercial application or use	9
	c. Total	1009
4•18	What percentage of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, was for <u>medical clinical trials</u> (phases I, II, and III)?	Percent
4•19	What percentage of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, was for the <u>production of prototypes</u> ?	Percent
4•20	What percentage of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, had <u>defense applications</u> , including military applications and general security-related R&D ?	Percent
4•21	What percentage of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, had <u>health</u> or medical applications?	Percent 9
4•22	What percentage of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, had <u>energy</u> <u>applications</u> , including energy production, distribution, storage, and efficiency (excluding exploration and prospecting)?	
	Example: Company L is a semiconductor manufacturer. Its products are not designed specifically for energy applications, but 10% of its domestic R&D performed by its company is focused on improving the energy efficiency of its products. Based on these facts, Company L reports "10%" for this question.	Percent
4•23	What percentage of the domestic R&D performed by your company that was funded by others reported in Question 4•4, line a, had	Percent



4-24 What percentage of the domestic R&D performed by your company that was funded by others reported in Question 4-4, line a, had <u>agricultural applications</u> ?	Percent %
Characteristics of domestic R&D performed by your company that was funded by the U.S. federal government	
4-25 What percentage of the domestic R&D performed by your company funded by <u>U.S. federal government agencies or laboratories</u> reported in Question 4-8, line c, was for the following categories?	Percent %
 a. <u>Research</u>-planned, systematic pursuit of new knowledge or understanding b. <u>Development</u>-systematic use of research and practical experience to produce new or significantly improved goods, services, or processes	%
 c. Total 4-26 If you reported any research in Question 4-25, line a, what percentage of 	1 0 0 %
 that research was for the following categories? a. <u>Applied research</u>-activity aimed at solving a specific problem or meeting a specific commercial objective 	Percent %
b. <u>Basic research</u> -activity aimed at acquiring new knowledge or understanding without specific immediate commercial application or use	% 100%
 c. Total	Percent
that was funded by U.S. federal government agencies or laboratories reported in Question 4•8, line c, was for the production of prototypes?	%

Reporting information
4-28 Is the information in this section reported on a calendar year basis?
☐ Yes → Continue
No → Enter time period covered below: (MM) (YYYY) (MM) (YYYY)
From To
4-29 Approximately how long did it take to complete Section 4?
4-30 Please list the names and titles of the persons who provided data for this section. Name Title





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SECTION 5

R&D Human Resources

Who should answer this section?

Persons familiar with human resources concepts and with access to records related to your company's employees should complete this section.

SECTION 5 – R&D Human Resources

What does this section cover?

This section requests information about your company's employees, focusing on those who worked on R&D activities either full-time or part-time.

What is the reporting unit?

The reporting unit is your company, including all subsidiaries and divisions. Include operations of subsidiary companies where there is more than 50 percent ownership. Also, include data for discontinued operations.

NOTE: If your company is owned by a non-U.S. company, do not include data for your foreign owner or for any other affiliated companies not owned by your company.

Who are R&D employees?

R&D employees include all employees providing direct support to either <u>R&D paid for by your company</u> or <u>R&D paid for by others not owned by your company</u>, such as R&D your company performs under a grant or contract. Include scientists and engineers working on R&D as well as R&D managers, technicians, administrators, clerical staff, and interns providing direct support to R&D.

R&D employees do not include staff providing indirect support, such as security guards and cafeteria workers. Leased employees, temps, and on-site consultants should not be counted as R&D employees.

What is a full-time equivalent (FTE)?

A full-time equivalent takes into account employees who do not work full-time or for employees who do not work on R&D activities full-time. For example, an employee who works half-time would be counted as one employee on a headcount basis but as one-half ($\frac{1}{2}$) an FTE employee. Similarly, a full-time employee hired in June would be counted as one-half ($\frac{1}{2}$) an FTE employee. The number of FTEs and the headcount may differ for your company.

What do the terms "worldwide" and "domestic" mean?

The term "worldwide" refers to all geographic locations, including the United States. The term "domestic" refers to the 50 United States and the District of Columbia only.

Are estimates acceptable?

Yes, estimates are acceptable. Please report <u>all</u> items to the best of your ability.

How should I answer a question that does not apply to my company?

Enter "0" if a question or category does not apply to your company.

What time period should be reported?

Report data for calendar year 2008, if possible, or for your company's fiscal year ending between April 2008 and March 2009.

NOTE: If your company was either purchased or ceased operations between April 1 and December 31, 2008, complete the survey for the time period from January 1, 2008 to the date of purchase or the date your company ceased operations.

To speak with a survey analyst, call 1-800-772-7851, option "5" (8 a.m. - 5 p.m. EST, M-F)

SECTION 5



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5•1	What was the <u>total number of em</u> <u>worldwide</u> for the pay period tha			
	 Include: For the domestic employees, all emploies (IRS Form 941, Employer's Quarterly Fee) Employees in all activities during the peep (Employees on paid sick leave, paid ho pay period that included March 12, 2000) Exclude: Leased or temporary employees and one (Employees and one) 	deral Tax Return bay period that include lidays, and paid vacation 08	s March 12, 2008	Number
5•2	How many of your company's tot in Question 5•1 were R&D emplo		loyees reported	
	Include: • R&D scientists, engineers, managers, t and interns		tors, clerical staff,	Number
	<i>Exclude:</i>Staff providing indirect support, such a	as security guards and	cafeteria workers	
•3	How many of the <u>worldwide R&D</u> (1) female employees, (2) male en in the <u>R&D occupations</u> listed be	nployees, and (3) t		
		(1)	(2)	(3)
		Female	Male	Total
	a. R&D engineers and their managers			
	÷	Female	Male	Total
	managers	Female	Male	Total
	 managers	Female Employees	Male	
	 managers b. R&D scientists and their managers (not already reported in line a) c. R&D technicians and technologists d. R&D support staff (clerical 	Female Employees		Total
	 managers b. R&D scientists and their managers (not already reported in line a) c. R&D technicians and technologists d. R&D support staff (clerical and other) e. Total worldwide R&D 	Female Employees		Total Employees
•4	 managers b. R&D scientists and their managers (not already reported in line a) c. R&D technicians and technologists d. R&D support staff (clerical and other) e. Total worldwide R&D employees 	Female Employees	Maie Employees	Total Employees
•4	 managers b. R&D scientists and their managers (not already reported in line a) c. R&D technicians and technologists d. R&D support staff (clerical and other) e. Total worldwide R&D employees 	Female Employees	Maie Employees Image: Image of the state of the s	Total Employees
•4	 managers b. R&D scientists and their managers (not already reported in line a) c. R&D technicians and technologists d. R&D support staff (clerical and other) e. Total worldwide R&D employees 	Female Employees	Male Employees - -	Total Employees
5•4	 managers b. R&D scientists and their managers (not already reported in line a) c. R&D technicians and technologists d. R&D support staff (clerical and other) e. Total worldwide R&D employees Of the total worldwide R&D scient managers reported in Question 54 had the following as their highes a. PhD (including EngD, ScD, excluded) 	Female Employees	Male Employees	Total Employees

Г

Don	nestic employees									
5•5	How many of the worldwide employees reported in Question 5•1 were domestic employees–employed by your company's <u>domestic</u> <u>operations</u> ?									
	 Include: All employees whose payroll was reporduraterly Federal Tax Return Employees on paid sick leave, paid holiopay period that included March 12, 200 	idays, and paid vacati		Number						
5•6	How many of your company's tota Question 5•5 were <u>R&D employee</u>		oyees reported in							
	 Include: R&D scientists, engineers, managers, te and interns 	echnicians, administra	itors, clerical staff,	Number						
	<i>Exclude:</i> • Staff providing indirect support, such a	s security guards and	cafeteria workers							
5•7	How many of the <u>domestic R&D employees</u> reported in Question 5•6 were (1) female employees, (2) male employees, and (3) total employees, working in the R&D occupations listed below?									
		(1) Female Employees	(2) Male Employees	(3) Total Employees						
	a. R&D engineers and their managers									
	managers									
	b. R&D scientists and their managers (not already reported in line a).									
	b. R&D scientists and their managers (not already reported									
	 b. R&D scientists and their managers (not already reported in line a) c. R&D technicians and 									
	 b. R&D scientists and their managers (not already reported in line a) c. R&D technicians and technologists d. R&D support staff (clerical 									
	 b. R&D scientists and their managers (not already reported in line a)			Total equals Question 5-6						
5•8	 b. R&D scientists and their managers (not already reported in line a)	sts and engineers 7, lines a and b, h	low many							
5•8	 b. R&D scientists and their managers (not already reported in line a). c. R&D technicians and technologists . d. R&D support staff (clerical and other) . e. Total domestic R&D employees . Of the total <u>domestic</u> R&D scienti managers reported in Question 5- 	ists and engineers 7, lines a and b, h educational degr	iow many 'ee?	Question 5.6						
5•8	 b. R&D scientists and their managers (not already reported in line a). c. R&D technicians and technologists . d. R&D support staff (clerical and other) . e. Total domestic R&D employees . Of the total <u>domestic</u> R&D scientimanagers reported in Question 5-had the following as their highest 	ists and engineers 7, lines a and b, h educational degr ng MD, JD, and EdD	now many ree?))	Question 5.6						
5•8	 b. R&D scientists and their managers (not already reported in line a). c. R&D technicians and technologists . d. R&D support staff (clerical and other) . e. Total domestic R&D employees . of the total <u>domestic</u> R&D scientimanagers reported in Question 5-had the following as their highest a. PhD (including EngD, ScD, excluding EngD, excluding En	ists and engineers 7, lines a and b, h educational degr ng MD, JD, and EdD	now many 'ee?))	Question 5.6 Number						

SECTION 5

5•9 How many of the <u>domestic</u> R&D scientists and engineers and their managers reported in Question 5•7, lines a and b, were non-U.S. citizens employed in the United States under a temporary visa, such as H-1B or L-1?	Number
Full-time equivalents (FTEs)	
5.10 What was the number of <u>domestic</u> full-time equivalent (FTE) scientists and engineers engaged in R&D activities during 2008?	
Full-time equivalents account for R&D scientists and engineers who do not work full-time and R&D scientists and engineers who do not work on R&D activities full-time. For example, a scientist or engineer who works half-time would be counted as one employee on a headcount basis but as one-half (½) an FTE employee. Similarly, a full-time employee hired in June would be counted as one-half (½) an FTE employee. The number of FTEs and the headcount may differ for your company.	Number
5-11 How many of the <u>domestic</u> R&D FTE scientists and engineers reported in Question 5-10 were engaged in R&D activities funded by U.S. federal government grants or contracts during 2008?	Number
Reporting information	
 5•12 Is the information in this section reported on a calendar year basis? Yes → Continue No → Enter time period covered below: (MM) (YYYY) From To 5•13 Approximately how long did it take to complete Section 5? 	Hours
5-14 Please list the names and titles of the persons who provided data for t	his section.
Name Title	





SECTION 6

Intellectual Property, Technology Transfer, and Innovation

Who should answer this section?

Persons with an understanding of your company's general business strategy and knowledge of your company's patenting, licensing, and other intellectual property related activities should complete this section.



SECTION 6 – Intellectual Property, Technology Transfer, and Innovation

What does this section cover?

This section requests information about intellectual property, technology transfer activities, and actions taken to improve company performance, such as:

- Patents
- Patent licensing
- Protection of intellectual property
- Transfer of intellectual property
- Innovation activity

Are responses to this survey confidential?

Yes. Your responses are completely confidential under Title 13, United States Code, and are seen only by persons sworn to uphold the confidentiality of Census Bureau information. Data provided will be used only to publish summary statistics that do not identify individual firms. Title 13 also provides that copies of reports retained in your files are immune from legal process. In addition, reported data are exempt from requests made under the Freedom of Information Act.

What is the reporting unit?

The reporting unit is your company, including all subsidiaries and divisions. Include operations of subsidiary companies where there is more than 50 percent ownership. Also, include data for discontinued operations.

NOTE: If your company is owned by a non-U.S. company, do not include data for your foreign owner or for any other affiliated companies not owned by your company.

How should dollar amounts be reported?

Report all dollar amounts rounded to the nearest thousand.

	\$Bil.		Mil		Т	ĥοι	ı.
Example: If figure is \$179,125,628.00 report:		1	7	9	1	2	6

Are estimates acceptable?

Yes, estimates are acceptable. Please report all items to the best of your ability.

How should I answer a question that does not apply to my company?

Enter "0" if a question or category does not apply to your company.

What time period should be reported?

Report data for calendar year 2008, if possible, or for your company's fiscal year ending between April 2008 and March 2009.

NOTE: If your company was either purchased or ceased operations between April 1 and December 31, 2008, complete the survey for the time period from January 1, 2008 to the date of purchase or the date your company ceased operations.

To speak with a survey analyst, call 1-800-772-7851, option "5" (8 a.m. - 5 p.m. EST, M-F)



6•1	Did your company introduce any of the following during the three-year period, <u>2006</u> to <u>2008</u> ?
	a. New or significantly improved goods (excluding the simple resale of new goods purchased from others and changes of a solely aesthetic nature) I Yes I No
	b. New or significantly improved services
	c. New or significantly improved methods of manufacturing or producing goods or services
	d. New or significantly improved logistics, delivery, or distribution methods for your inputs, goods, or services Yes No
	e. New or significantly improved support activities for your processes, such as maintenance systems or operations for purchasing, accounting, or computing I Yes Ves No
Pate	ents
6•2	How many patents did your company <u>apply for</u> in 2008 from the U.S. Patent and Trademark Office (USPTO)?
6•3	What percentage of the patent applications reported in QuestionPercent6•2 has your company applied for or plans to apply for in foreign jurisdictions?%
6•4	What percentage of the patent applications reported in QuestionPercent6•2 was for inventions that originated within your company's organized R&D activities?%
6•5	How many patents were issued to your company in 2008 by the USPTO?
6•6	What percentage of your company's inventions <u>considered</u> for patenting <u>Percent</u> in 2008 resulted in patent applications?
Pate	ent licensing
6•7	In 2008, what was the amount of your company's revenue from patents licensed to others not owned by your company?
6•8	How many new agreements did your company enter into during 2008 Number to license patents to others not owned by your company? Image: Company and the second se

Intellectual property transfer activities		
6-9 Did your company perform the following activities in 2008?		
 a. Transferred intellectual property to others not owned by your company through participation in technical assistance or "know how" agreements 	🗆 Ye	es 🗌 No
 B. Received intellectual property from others not owned by your company through participation in technical assistance or "know how" agreements	🗆 Ye	es 🗌 No
c. Transferred intellectual property to a spin-off or spin-out of your company	🗆 Ye	es 🗆 No
 Received intellectual property from a parent company as part of a spin-off or spin-out 	🗆 Ye	es 🗌 No
e. Acquired more than 50% ownership in another company for the primary purpose of acquiring their intellectual property	🗆 Ye	es 🗌 No
f. Acquired any financial interest in another company in order to gain access to their intellectual property		es 🗆 No
 g. Participated in cross-licensing agreements-agreements in which two or more parties grant a license to each other for the use of the subject matter claimed in one or more of the patents owned by each party 	🗆 Ye	es 🗌 No
 Allowed free use of patents or other intellectual property owned by your company (for example, allowing free use of software patents by the open source community)	🗆 Ye	es 🗌 No
 Made use of open source patents or other freely available intellectu property not owned by your company		es 🗆 No
Intellectual property protection		
6-10 During 2008, how important to your company were the following types of intellectual property protection?	,	
a. Utility patents (patents for invention)		
b. Design patents (patents for appearance)		
c. Trademarks.		
d. Copyrights		
e. Trade secrets		
f. Mask works (copyright protection for semiconductor products)		
orm BRDI-1 (12-17-08)		

SECTION 6

Reporting information	
6•11 Is the information in this section reported on a calendar year basis? ☐ Yes → Continue	
$\square No → Enter time period covered below: (MM) (YYYY) (MM) (YYYY) From □ To □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ $	
6-12 Approximately how long did it take to complete Section 6?	Hours
6-13 Please list the names and titles of the persons who provided data for this s Name Title	section.

Please provide your comments in the space for "Remarks" on the back cover.



Please provide your comments in the space for "Remarks" on the back cover.



Remarks (Please use the space below for any explanations that may help us understand your reported data.)

We estimate that it will take from .5 to 25 hours to complete this form, with 14.9 hours being the average. This includes time to read instructions, develop or assemble material, conduct tests, organize and review the information, and maintain and report the information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to:

Paperwork Project 0607-0912, U.S. Census Bureau 4600 Silver Hill Road AMSD-3K138 Washington, D.C. 20233

You may e-mail comments to Paperwork@census.gov; use "Paperwork Project 0607-0912" as the subject.

 \sim Thank you for completing your 2008 Business R&D and Innovation Survey \sim

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