

PRINCIPLES AND PRACTICE OF REAL ESTATE – NORTH HAVEN

October 1, – November 5, 2018 Monday & Wednesdays 9 am – 3:30 pm

Instructor: Gillian Goldrich ctrealtorgillian@gmail.com

MONDAY **Block 1A** **Gillian Goldrich**

10-1-18 Unit: 1 Introduction to the Real Estate Business

Corresponds with CT Law Book pgs. 2-6

MONDAY **Block 1B** **Gillian Goldrich**

10-1-18 Unit: 2 Real Property and the Law
Unit: 3 Interests in Real Estate

Corresponds with CT Law Book Unit 3

WEDNESDAY **Block 2A** **Gillian Goldrich**

10-3-18 Unit: 18 Fair Housing

Corresponds with CT Law Book Unit 15

WEDNESDAY **Block 2B** **Gillian Goldrich**

10-3-18 Unit: 4 Forms of Real Estate Ownership
Unit: 5 Land Descriptions

Corresponds with CT Law Book Units 4&5

THERE WILL BE NO CLASS ON MONDAY, OCTOBER 8TH

WEDNESDAY **Block 3A** **Gillian Goldrich**

10-10-18 **Quiz Units 1-5, 18**
Unit: 6 Transfer of Title

Corresponds with CT Law Book Unit 8

WEDNESDAY **Block 3B** **Gillian Goldrich**

10-10-18 Unit: 7 Title Records

Corresponds with CT Law Book Unit 9

MONDAY **Block 4A** **Gillian Goldrich**

10-15-18 Unit: 9 Real Estate Agency

Corresponds with CT Law Book Unit 1

MONDAY **Block 4B** **Gillian Goldrich**

10-15-18 Unit: 11 Real Estate Contracts

Corresponds with CT Law Book Unit

WEDNESDAY **Block 5A** **Gillian Goldrich**

10-17-18 Unit: 8 **Quiz Units 6, 7, 9, 11**
Brokerage
Math Concepts

Corresponds with CT Law Book Unit 1

WEDNESDAY **Block 5B** **Gillian Goldrich**

10-17-18 Unit: 10 Client Representation Agreements

Corresponds with CT Law Book Unit 2

MONDAY **Block 6A** **Gillian Goldrich**

10-22-18 CT Specific Regulations -- CT Law Unit 10
Real Estate Math Concepts

MONDAY **Block 6B** **Gillian Goldrich**

10-22-18 Unit: 15 Real Estate Taxes and Other Liens

Corresponds with CT Law Book Unit 6

Quiz Units 8, 10, 15

WEDNESDAY **Block 7A** **Gillian Goldrich**

10-24-18 Unit: 12 Real Estate Financing

Corresponds with CT Law Book Unit 11

WEDNESDAY **Block 7B** **Gillian Goldrich**

10-24-18 Unit: 13 Government Involvement in Real Estate Financing

Corresponds with CT Law Book Unit 11

MONDAY **Block 8A** **Gillian Goldrich**

10-29-18 Unit: 16 Real Estate Appraisal

Corresponds with CT Law Book Unit 13

MONDAY **Block 8B** **Gillian Goldrich**

10-29-18 Unit: 14 Closing the Real Estate Transaction

Corresponds with CT Law Book Unit 16

WEDNESDAY **Block 9A** **Gillian Goldrich**

10-31-18 Unit: 17 **Quiz Units 12-14, 16**
Unit: 19 Leases
Property Management

Corresponds with CT Law Book Unit 12

WEDNESDAY **Block 9B** **Gillian Goldrich**

10-31-18 Unit: 20 Land-Use Controls and Property Development

Corresponds with CT Law Book Unit 14

MONDAY **Block 10A** **Gillian Goldrich**

11-5-18 Unit: 21 Environmental Issues & the Real Estate Transaction

Corresponds with CT Law Book Unit 17

MONDAY **Block 10B** **Gillian Goldrich**

11-5-18 **Quiz Units 17, 19-21**
Course Highlight Review

Students should keep track of their hours, once you have completed 60 hours, you should contact the Association Office at 203-234-7700 to set up a time to come in and take your class exam.