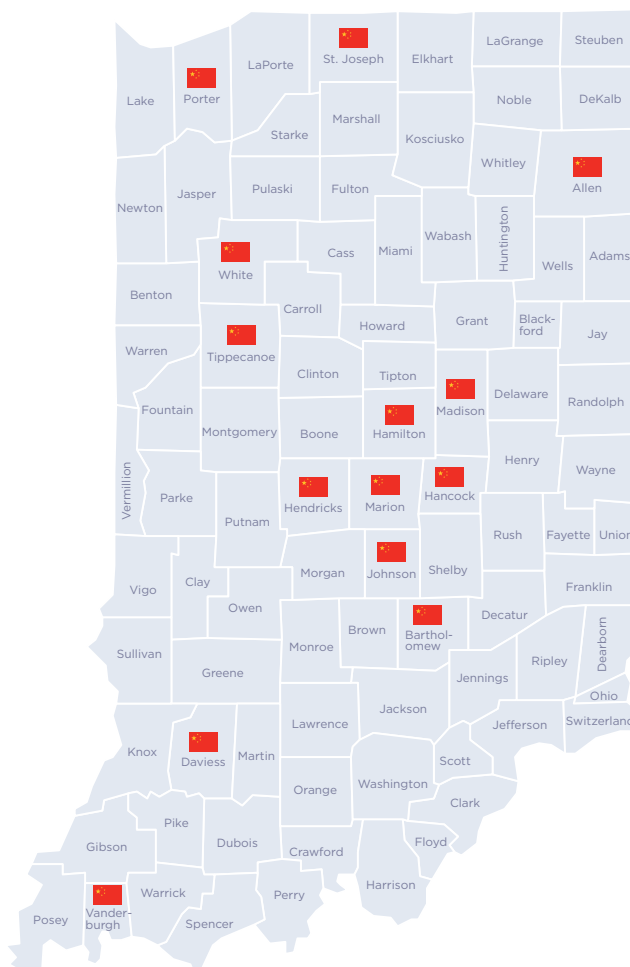


ECONOMIC TIES BETWEEN INDIANA & CHINA

» Indiana is home to at least 21 China-based business establishments across the state, including:

- Altairnano (Madison County)
- Brightpoint (Hendricks County)
- BWI North America (Hancock County)
- Dongfeng Motor Import Export Corp. (Bartholomew County)
- GoodTime Technology Development Company (Marion County)
- Haier America (Vanderburgh County)
- Hidea Power Machinery Co. Ltd (Hendricks County)
- LHP Technologies (Bartholomew County)
- Nanshan America Advanced Aluminum Tech (Tippecanoe County)
- Pan & Zeng Technologies (Marion County)
- Polymer Technology Systems (Marion County)
- SAPP, Inc. (Johnson County)
- SF Motors (St. Joseph County)
- Stoneware Inc. (Hamilton County)
- Sunjoy (Bartholomew County)
- Syngenta Seeds Inc. (Allen County)
- Techtop LHP, Inc. (Bartholomew County)
- Tian Yuan (Daviess County)
- Vanguard National Trailer Corp. (White County)
- Westfield Outdoors (Marion County)
- Yongli America LLC (Porter County)

» Indiana-based companies with Chinese operations include Allison Transmission, Cummins, Ehob Inc., Eli Lilly, Hillenbrand, Koch Enterprises, Marian Inc., Telamon Corp. and Zimmer Biomet.



INDIANA IN RELATION TO THE U.S.



Sources—Indiana Business Research Center,
Bureau of Economic Analysis

INDIANA ECONOMIC DEVELOPMENT CORPORATION

Indiana-China 2018

TRADE BETWEEN INDIANA AND CHINA

- » China is among Indiana's top five international trading partners.
- » In 2016, Indiana imported more than \$7.8 billion of products from China, making the country our second-largest import location.
- » China is Indiana's fourth-largest export destination, shipping \$1.7 billion worth of Hoosier-made goods to China in 2016 – an increase of 30 percent since 2013.

EDUCATIONAL AND CULTURAL TIES

- » Indiana University, Purdue University and Rose Hulman Institute of Technology have education partnerships with Zhejiang Province while some of Indiana's other higher education institutions have established exchange programs.
- » More than 10,000 Chinese students attend universities in Indiana, including Indiana University, Purdue University and the University of Notre Dame.
- » In 2017, Indiana celebrated the 30th anniversary of its sister-state partnership with China's Zhejiang Province.
- » Additionally, 25 Indiana communities have sister-city relationships with China communities.

RECENT HIGHLIGHTS

Since 2013, 10 Chinese businesses have committed to locating or growing in Indiana. Together, they plan to invest more than \$256 million in their Indiana operations and create up to 1,161 new jobs.

- In 2018, SF Motors announced plans to establish manufacturing operations in Mishawaka, acquiring AM General's commercial plant and creating up to 467 new jobs. The facility will manufacture the company's first electric vehicle models.
- In 2018, Tian Yuan announced plans to establish a new manufacturing facility in Washington County to produce plastic resins, creating up to 35 new jobs.
- In 2017, BeijingWest Industries, Co. Ltd. (BWI), a premier chassis supplier for the automotive market, announced plans to locate its first U.S. production facility in Greenfield, creating up to 441 new, high-wage jobs by 2021.
- In 2015, Haier America, a division of Haier Group, cut the ribbon on the company's new Technology and Design Center for Excellence in Evansville, celebrating its plans to advance research and development and create 50 new, high-wage jobs.
- Acquired by China International Marine Container (CIMC) in 2004, Vanguard National Trailer Corporation manufactures semi truck trailers and has invested more \$10 million in its Indiana operations and employs more than 500 Hoosiers.