by Melissa P. Esquibel
Certified Microsoft Office
Master Instructor



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Introduction

We all use Outlook. It's easy. You can answer email, keep your appointments and your calendar, and save your files in various folders. But are you using it to manage your entire workflow? **You can.**

Few of us have unleashed the full potential of this powerful tool. That's why we developed a webinar to help you squeeze maximum benefit out of Outlook. It's no surprise that our Microsoft Outlook webinar became one of our most popular events ever.

That's why we've compiled an executive summary of this webinar, presented by a Certified Microsoft Office Master Instructor. Presenter Melissa P. Esquibel combines her 25+ years of experience in information technology with a background in training, technical writing and business risk analysis. Her goal is to move beyond email and help you understand Outlook's amazing workflow benefits.

You'll discover how to get more out of Outlook than you ever dreamed possible. This is your hands-on road map to Outlook that can send your productivity skyrocketing.

You'll learn shortcuts on:

- Powerful drag and drop techniques to end typing
- Tricks on how to send notes to a contact or an email to your calendar
- Creating Notes to minimize interruptions
- Using Outlook to sort your mail
- Organizing your files with flags, colors, categories, emails and alerts

Microsoft Email: Outlook Tips and Training may not change your outlook on life. But it will definitely change your life on Outlook.

by Melissa P. Esquibel

Road Map to Outlook

We're going to start with a few shortcuts and tips for moving around in Outlook quickly and smoothly. I'm a big fan of the keyboard shortcut. Sure, I use the mouse, too. However, if I can find a keyboard shortcut that lets me keep my hands on the keyboard—instead of taking my eyes off the screen, moving my hand to the mouse, refocusing on the screen, navigating, clicking, repositioning my hand on the keyboard and refocusing on the screen—I'm going to try to incorporate it into the way I work. Most of us don't even realize how much time we waste using the mouse when we could just stay on the keyboard.

Then we're going to learn an effective way to deal with interruptions, right in Outlook. If you work with Outlook open most of the day, this is a foolproof way to capture the important information that sometimes occurs during an interruption. And, in such a way that it doesn't significantly interrupt the work you already have in progress.

After that, we'll explore how to tame the mess that is our inbox by using automatic color coding and folder filing in a "set-it and forget-it way" that basically lets Outlook sort our mail for us!

Work ... work ... work

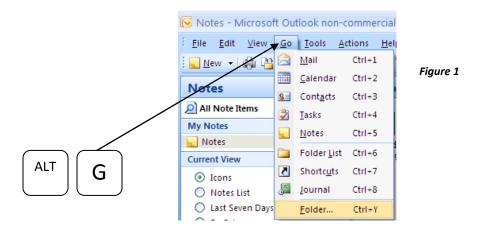
Work ... work ... work. What is it? How do we get it and from whom? When we get it, how do we manage it to make sure everything gets done? Work is the things that we do, the planning process to get it done and the information we receive in order to do the doing. How do we normally receive work?

- We get assignments when we attend meetings.
- We have appointments on our calendar.
- We get stuff in the mail like invitations and notices about events or bills coming due.
- We get people dropping by our offices to let us know about something important, or not important.
- The phone rings and we find out that we've just been asked to fill in for someone who's out sick or that our spouse or roommate needs us to pick something up on the way home.
- Of course, all day long, there is email. Email we care about, email we don't care about. Important messages, not-so-important messages, and what I like to call career opportunity emails. Those are the ones that if we don't act in the moment we get them, we may miss an opportunity for a new career.
- The other kind of work we get is what we create with our own brilliant brains! Most of us can relate to having a great idea and then seeing it on TV a year later, just knowing that the person who took action on it is making millions. If we don't capture these "light bulb" moments when they occur, we will likely forget about them until someone else reaps the benefit.

Where do we manage all this work? Well, there you have it, EVERYWHERE—on paper, in voice mail, email, computer files and in Outlook, too. It's like a juggling act, isn't it?

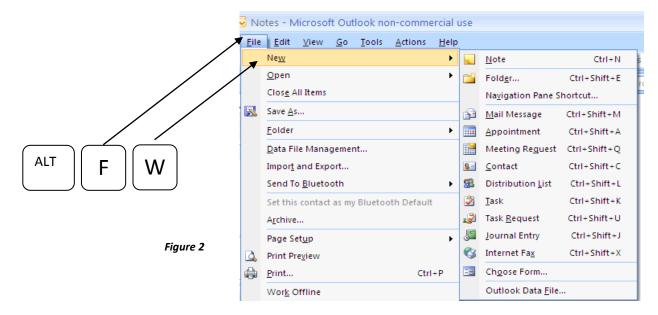
Finding and Using Keyboard Shortcuts

Let's start with some of those keyboard shortcuts I mentioned. Many of us Microsoft® Office users wish they would put these shortcuts in one handy-to-reference place in each application. Well, in Outlook they did! Check this out. Look in the Go drop-down menu.



Here is where you can click to navigate to each of Outlook's components. However, look on the right of each one—there's the keyboard shortcut to quickly navigate to it. (See Figure 1.) So, from here in Outlook, I can simply press Ctrl 3 to get to my contacts, Ctrl 2 to get to my calendar and Ctrl 1 to get to my mail, without EVER taking my hands off the keyboard. Look, ma, no mouse!

The other place to look is in the File drop-down menu, which, by the way, you can get to with Alt-F. Just look at the underlined letters in each drop-down for how to use your Alt key instead of your mouse to access drop-down menus. So, Alt-F and the underlined W key get me to this list.



Look at the shortcut combos on the right. (See Figure 2.) Ctrl-Shift-M gets me into a new email message, no matter where I am in Outlook! Ctrl-Shift-A gets me into a new appointment in my calendar.

Another great shortcut is the F9 key. Many of us click with our mouse up to that Send/Receive button during the day to check new mail coming in or to make sure an email we've just composed gets out right away. Instead of doing that, just hit the F9 key! You'll see the exchange happening right before your eyes!



Figure 3

The Amazing Notes Feature

Ever have one of those great light bulb thoughts? An idea for a new project or product? My girlfriend in Houston is a songwriter. Every time a great lyric line pops in her head, she grabs a sticky note to write it down. When the muse visits her in the car, by the time she gets home, her steering wheel and dash are dotted with sticky notes she's written at stoplights and stop signs. Most of us don't have memories that will sustain a day full of information and activity and still remember that great idea we had first thing this morning when we got into the office. Rather than grab a sticky note, use Outlook Notes. When it's not hard to record our random thoughts and great ideas, we're more likely to do it!

A less happy time in our day might be interruptions. The Bureau of Labor Statistics reports that interruptions cost U.S. companies almost \$6 billion a year. \$6 BILLION! Not all interruptions are created equal. The chatty co-worker who drops by to see if we're free for an after-hours get-together can be politely dismissed with a smile and a "I'll let you know in a bit, OK?" but the boss dropping by or the client calling us may not be so easily dismissed. Closing down our current task and focusing our attention on the new task costs valuable time, and it's not always warranted. For example, I'll get a call from a client who's asking if I can do a Microsoft® Excel Webinar sometime this fall. My answer is "I'm sure I can. What's the best number to call you at after 3 p.m. today to discuss it?" Here's what's going on in Outlook during that phone call:

"Hi, Melissa! It's Jane from XYZ Corporation. I'm calling to see if you'd be available to do a webinar this fall on Microsoft® Excel."

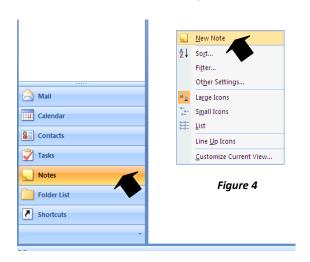
"Well, I'm sure I can. I'm sure I have openings in my schedule for that, what's the best number to reach you at after 3:00 today to discuss it?"

"OK, 773-555-1212."

"All right, great, thank you so much for calling and I will talk to you about it this afternoon."

And everything is then captured in the note. I haven't lost anything. I didn't have to necessarily stop everything I was doing. I don't have to go from a written piece of paper into an email, enter my calendar item. I just have it recorded.

So, let's see what I did here. As soon as I picked up the phone, I hit Ctrl-Shift-N. I could have also clicked down here and then here (see Figure 4 below) to create a new note. What I love about Notes is that they're free-form. I don't have to worry about being in the right field or typing the right sort of input. As Jane is talking, I'm typing. I haven't eliminated the interruption, but I didn't let it undo my day, either.



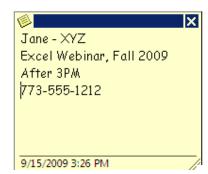
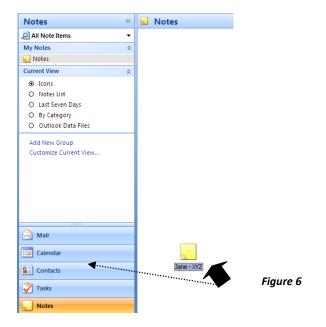
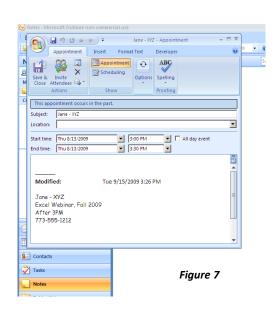


Figure 5

Several times during the day, when I get some space between one task and another, I might go into my notes and decide to schedule this call with Jane on my calendar, or flag it somehow to indicate its priority. In this case, right before I go to lunch, I'm going to categorize it as New Business. (We'll visit Categories shortly.) Later on, I might decide to go ahead and create a bona fide appointment on my calendar, like this ... Drag ... Drop. (See Figures 6 and 7.) All I need to do is complete or copy and paste the new information required for the appointment, and close and save it. Now if I wish, I can remove it from my Notes page because it will pop up on my screen as a reminder with all the information I typed in to start with.







Think about it, you can drag and drop:

- Note to a Contact
- Contact to an Email
- Email to a Calendar Appointment
- Appointment to a Note

By using the great shortcut, you can stop typing the same information over and over again. This is Outlook's way of supporting "Repurpose, reuse, recycle."

Remember you can find shortcuts on the Go drop-down menu and on the File-New menu selection. Don't forget about F9 for Send/Receive your email.

Using the Notes space

So, just how do I use the Notes space?

My work flow goes like this: As the phone rings, as people stop by, if I have an occasion to write a note or have one of those brilliant light bulb moments, I will actually create the note, and at the end of every day I clear my notes. I leave anything that I haven't decided what it is yet and everything else either gets "Dragged and Dropped" into a calendar item, an email or a contact, and then I delete it in Notes. I will also use that space on the Notes screen almost as a desktop.

You know how you have your important pile and your not-so-important pile? I arrange my Notes screening exactly like that. And I do use color coding extensively so I can see where my focus is.

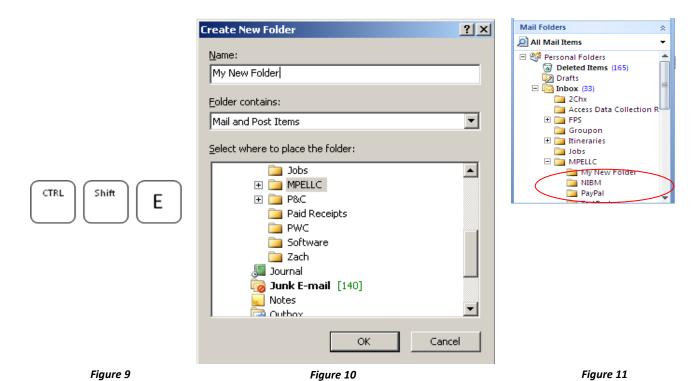
Email as Your Personal Assistant

The most common use for Outlook, of course, is email. Yet few of us know that Outlook can go beyond just being a giant inbox to collect email. It can actually act as a personal assistant to us by sorting and labeling email before we even see it!

Some of us have already created folders for different categories of email, such as email from particular people, companies or about certain topics. As you can see from my inbox (see Figure 11 below), I have several folders and even subfolders. While it's easy to drag and drop emails to folders manually, you can have Outlook do it automatically (see page 11).

Another great prep-step Outlook can do is color-code email so that we can easily pick out which emails require our immediate attention, can be forwarded for action by someone else, or which can wait till later to even open. Before we look at the "automagical" steps that Outlook can do, let's explore the basics of folders and color coding.

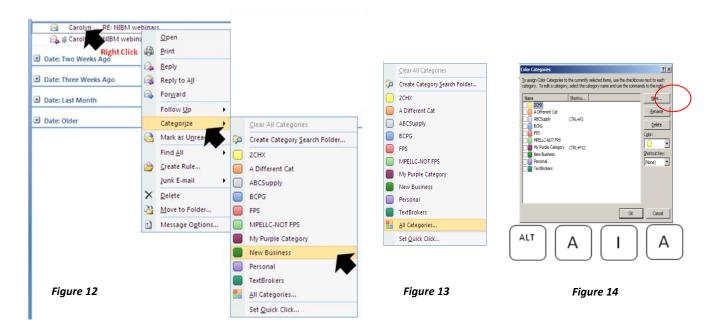
For those of you who haven't experimented with folders and subfolders, let me quickly show you how to create a new folder. From the location under which you want to create the folder, type Ctrl-Shift-E. This will bring up the Create New Folder dialog box. You can also access this dialog box from either the File drop-down menu or by right-clicking on a folder and selecting New Folder.



Let's look at another way to organize our mail: color. Outlook gives us the ability to color-code just about everything, from email to notes and calendar appointments.

By right-clicking on any item, you'll see the Categorize option, which then allows you to choose an existing category or create a new one by selecting All Categories. Here we can click on the New button, give our category a name and then select a color for it. (See Figure 12.)

You can have up to 25 different categories using this option. You can also rename or delete categories from this dialog box. We got here by right-clicking on an item and then selecting Categorize.



You will also find this option on your Action drop-down menu, which you can access with the keyboard sequence: Alt-A, I and A. (See Figure 14.) Notice on the far right of this email, in the Categories column, you see the category color and name.



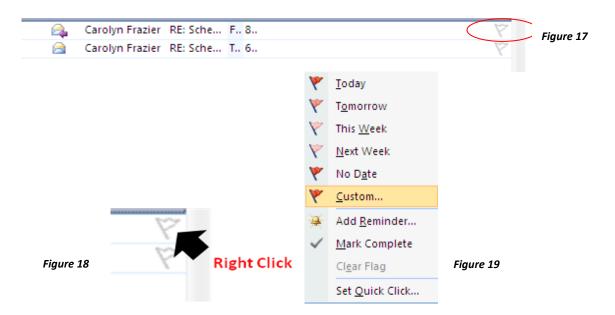
But I don't have to decide from just this limited set of information in which category it belongs. I actually have the option after I open the item, on the Message tab, in the Options group. (See Figure 16, page 10.) You can use categories anywhere in Outlook.



Figure 16

Another way to mark emails for action is by using Flags. See these little grey or ghost flags over here on the right of this email? (See Figure 17, below.) If I click it, the flag turns red. This is a good indicator of something I need to follow up on or something that requires additional prioritization.

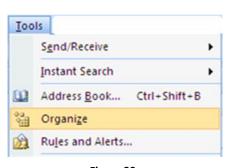
Notice that if I right-click on this flag, I can even set it for follow-up at different times. You can then create a reminder to pop up when the item's follow-up time is coming up. When you click a flagged item, you'll see a check mark. This is how you indicate that the follow-up activity is complete. You can remove a flag by right-clicking and selecting Clear Flag.



Another way to use colors is to actually highlight the text of an item in the view in color. Using the Tools menu option, Organize, then the Using Colors selection, I can choose a color for someone's email to appear in as soon as it comes in! (See Figure 21, page 11.)

This is a great way to quickly spot emails coming in that you may need to take action on immediately! You remember, the ones I call career opportunity emails?

When you no longer need a particular kind of color coding, you can click here, on Automatic Formatting, to delete it. It's also from here that you can choose to change any other type of color coding that's set. If you want all your unread email to show up in a different font, you can!



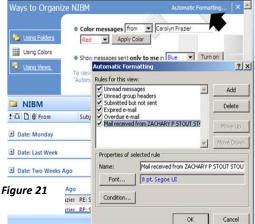




Figure 20

Figure 22

Here's my recommendation on this feature: Choose colors judiciously. If you're only going to use a few, choose very different colors, like red and blue. If you will be using colors that are similar, like teal and green, you may also want to choose a different font. I think you could make a really good case for less is more when it comes to Tools-Organize. You can make the Organize selections go away, by clicking the X . (See Figure 22.)

Like Tools-Organize, which automatically changes the text color of an item in a view, Rules and Alerts can automatically categorize, folder, forward and even delete an email when it first comes in!

Let's explore Rules and Alerts. Let's say we'd like to have all email from a particular company go into a certain folder. We want it to remain showing as unread, but we don't want it to stay in the main inbox.

Let's take these emails from the National Institute of Business Management. Anytime an email comes in from someone from NIBM, I would like it to go to a folder called NIBM here under MPELLC. So, first I create a folder under MPELLC, called NIBM.

Now that I have the folder set up, I can click on Tools-Rules & Alerts or type Alt T, L and choose New Rule. I like to start from a Blank Rule. In this case it would be "Check messages when they arrive." Then I'll click the next button. For this purpose, I might check this box: "with specific words in the recipient's address." To specify what those would be, I'd click here where it shows "specific words." After typing them in and clicking Add, I can choose OK and then Next. (See Figure 23, page 12.)

The first option here would work best: "move it to the specified folder." To tell it which folder, I'd click here on the word "specified." Notice that I have to expand the Inbox folder by clicking on the plus and then the MPELLC folder, as well, to find NIBM. I could have also created the folder right here, using the new button. I can even specify exceptions to the rule if I like. I'm just going to click Finish.

On this screen I can decide to run the Rules now or just save it to run the next time mail comes in. I'm going to choose to run it now and just click Finish.

To recap:

- Tools > Rules and Alerts ...
- New Rule
- Start from a blank rule
- Check messages when they arrive
- Choose Condition
- Choose Action
- Specify Exceptions
- Run and Finish



Figure 23

Take a few moments and jot down some ideas for ways to use these organizing tools, like the color coding you can do in Organize, Rules and Alerts, Flags and Color Coded categories. Got a few ideas? Good!

A gentle reminder here: One of my favorite speakers, Dr. Tom Miller, talks about the old brain and the new brain as the horse and rider. The horse, or the old brain, knows how to walk, talk, eat with a fork, drive a car—all those things you don't even think about anymore. The rider just got done jotting down all those new ideas! The rider is saying, "Have my mail sorted and notated automatically! You bet! Why wouldn't I do that?"

Later, when you're sitting at your Outlook Inbox thinking, "Yeah, I'm going to do that Rules thing, you bet, absolutely, NEXT TIME, did you hear the horse jump in at the end with "next time?" Generally speaking, "next time" is never. So take action on those things you just jotted down as soon as possible. Just pat the horse on the head, give him some hay and do what needs to be done to make your email life easier, starting today.

So, clearly, Outlook is for more than managing email and appointments. Use it to organize your entire workflow. And learn shortcuts! You will improve both your speed and accuracy in Outlook by learning to use the shortcuts rather than using the mouse all the time.

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